

THENASHRA

Industry's Pulse & Arab Aviation





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Foreword

A number of Arab states witnessed developments in their air transport sectors during the past period, be it on the airlines' or airports' levels. In Algeria, Air Algérie revealed its plans to launch a new cargo subsidiary with the arrival of two B737-700Cs in May and September 2016. The carrier has also received the regulatory approvals to establish four new subsidiaries as joint stock companies which, aside from cargo, will also see a catering firm, a ground handling firm, and an MRO firm being established. Also, Tassili Airlines is seeking to continue expanding its international reach from Houari Boumediene Airport with plans to operate to further four destinations in France, which are: Lyon, Montpellier, Nantes, and Metz.

In Jordan, the net loss of Royal Jordanian went down by 64% in the first three months of 2015, compared to the same period in 2014. Meanwhile, Air Arabia Jordan announced that it will commence operations on 18 May from its Amman Queen Alia International Airport base with its inaugural flight taking off to Kuwait city, followed by the launch of regular scheduled services to Jeddah, Erbil and Sharm El Sheikh.

In the UAE, Emirates announced a USD 9.2 billion deal with Roll-Royce for Trent 900 engines and a long-term TotalCare package for the 50 A380s that were ordered at Dubai Air Show in 2013 and which will start entering into service in 2016. On the other hand, Etihad Airways signed with OEMServices a 10-year A380 MRO deal for the provision of component pool and repair services for its A380 aircraft. Meanwhile, flydubai has placed new orders for the Recaro seat to equip the latest B737-800 aircraft deliveries starting in February 2016.

In Qatar, Qatar Airways Group received 4 new A320s for Al Maha Airways. The four latest generation A320 aircraft, which carry the green Al Maha livery, will join the Qatar Airways' fleet and operate on the airline's key destinations across the Middle East, prior to the commencement of operations of Al Maha Airways.

In the Kingdom of Saudi Arabia, Saudia Airlines Cargo Company received a new Boeing 777F aircraft, bringing the company's fleet to 13 aircraft. Three more B777F aircraft are expected to join its fleet before the end of 2015. Saudia has also launched its second version of its mobile application, besides launching SAUDIA Connect app for IOS operating systems. The airline adopted new baggage handling solutions. Separately, flynas announced that it will be adding 2 A320s in 2015; the first of the two aircraft will enter service in June 2015, to be joined by the second one in October. Moreover, flynas successfully upgraded its Navitaire New Skies reservation system to introduce new features. Also, on 12 April the new Prince Muhammad Bin Abdul Aziz International Airport in Madinah started its test run operations. The airport, occupying an area of 4 million square meters, was built at a cost of USD 1.4 billion. Moreover, King Fahd International Airport (KFIA) officially unveiled its "Cargo Village". The Cargo Village is spread over half a million square meters.

In Oman, Oman Air is in the process of phasing out its ATR 42 and E175 aircraft. The first ATR aircraft was taken out from service on 29 March 2015, with the rest of these types to be phased out by late 2015 or early 2016.



During the past month more connections were added by AACO members to link a number of Arab cities. In addition, Gatwick, Dhaka, Kolkata, Zurich, London, Entebbe, Lar, Novosibirsk, Nizhniy Novgorod, Ankara, Zagreb, Athens, and Larnaca are all now served by additional connections provided by Arab airlines. More details on the intra-Arab and extra-Arab new services are available on pages [15](#) and [27](#) respectively.

The relations between AACO members and other carriers were enhanced in the past month. Oman Air launched a new codeshare agreement with KLM Royal Dutch Airlines, which enables Oman Air's customers to book onto flights operated by KLM between Muscat and Amsterdam; and has also engaged in a joint venture agreement with Cargolux. Qatar Airways strengthened its relationship with fellow oneworld member S7 Airlines, with the implementation of additional codeshare routes across its network. It is noteworthy to mention that AACO is facilitating bilateral meetings between AACO member airlines on 31 May – 2 June 2015 at Routes Middle East & Africa 2015 in Bahrain where member airlines will have the opportunity to bilaterally discuss various commercial agreements during the 3-day event. For more information on regulatory issues and the developments at the global level please go to pages [37](#) and [44](#) respectively.

We focus on the Austrian aviation market in this issue. With a population of 8.58 million people, more than 25.9 million passengers used Austrian airports in 2014, creating a ratio of 3.02:1 of passengers to population. The Austrian aviation market linked 155 cities worldwide in March 2015, whereby the highest share of traffic of Austria is with Europe (more than 84.5% of total traffic share within Europe) with Frankfurt-Vienna city pair having the highest number of seats offered from Austria in March 2015. More details are available on page [42](#).

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Happened in 1965

On 25 August 1965 the bylaws of AACO were signed by the following member airlines, at that time:



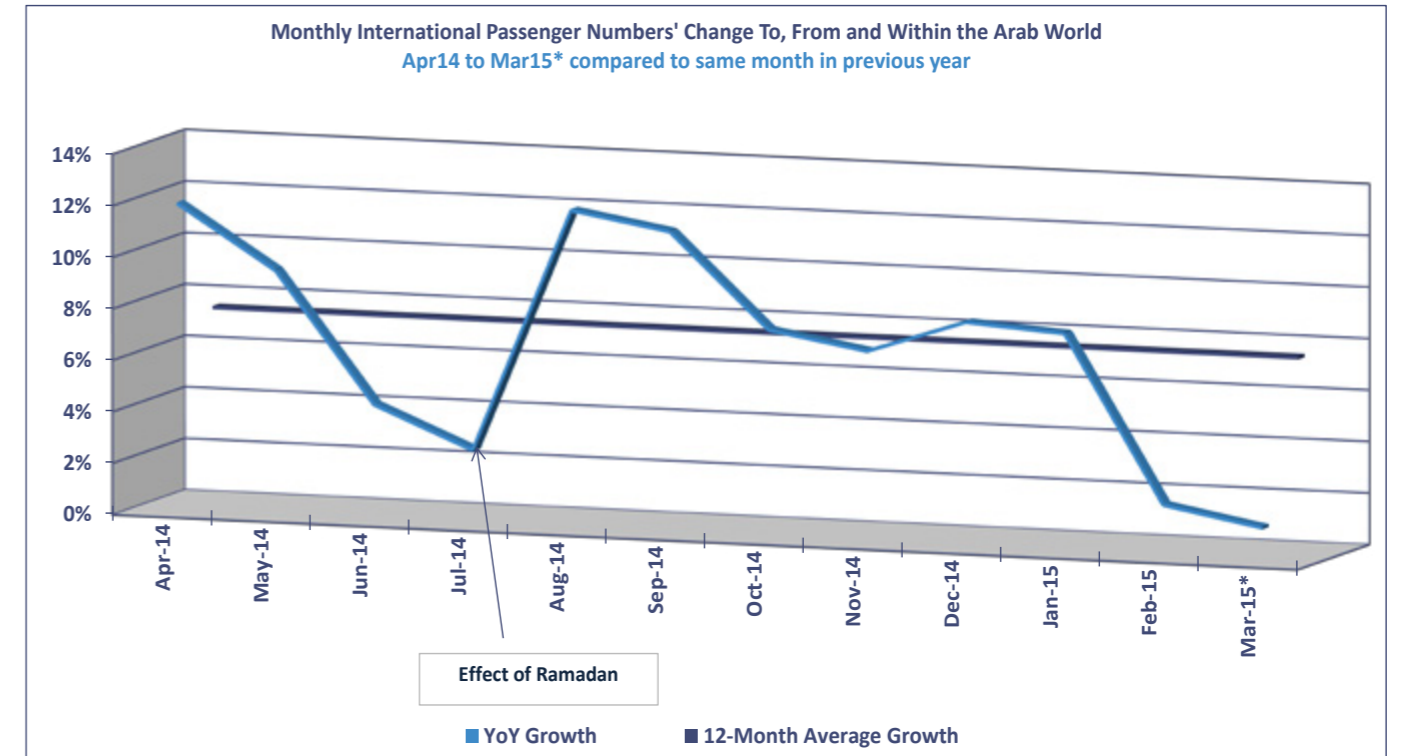
- Royal Jordanian
- Sudan Airways
- Iraqi Airways
- Saudia
- Syrian Arab Airlines
- United Arab Airlines
- Misrair
- Yemenia
- Kuwait Airways
- Middle East Airlines
- Air Liban
- Lebanese International Airways
- Trans Mediterranean Airways

An advertisement for MEA during its 20th anniversary:
 “Now! 3 daily flights to Jerusalem”



OVERALL TRAFFIC - ARAB WORLD

We estimate international passenger numbers to, from, & within the Arab world to have grown by 1.3% in March 2015 compared to March 2014, which follows an increase of 2% in February 2015 compared to February 2014.



Source: AACO, IATA

*Estimated

In March 2015, AACO members increased the number of their offered seats to, from, and within the Arab world by 8.1%, while other airlines increased their number of seats offered by 4.9%, leading to 7.3% year-on-year increase in the total number of seats offered.

**AVIATION
WITHIN THE
ARAB WORLD**

GROWTH

PASSENGER TRAFFIC

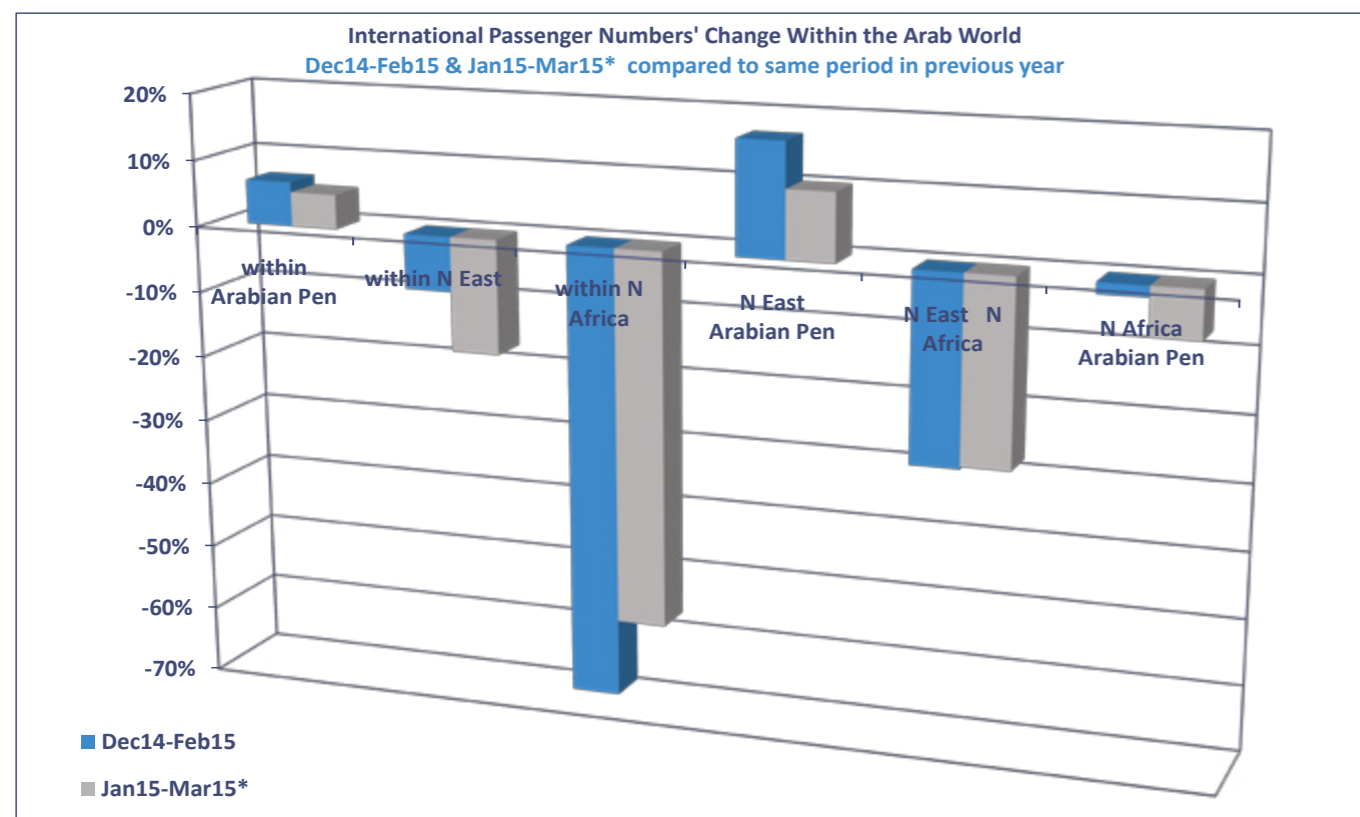
International passenger numbers within the Arab world are estimated to have shrunk by (1.4%) in March 2015 compared to March 2014. This follows a decrease of (6.4%) in February 2015 over February 2014.

However, the recent developments that are taking place in Libya are behind the decrease in passenger traffic within North Africa, as highlighted below.

Passenger traffic within the Arab World	Mar 15* over Mar 14
Within Arabian Peninsula	3.9%
Within Near East	(14.6%)
Within North Africa	(38.7%)
Between Arabian Peninsula & Near East	5.4%
Between the Near East and North Africa	(24.6%)
Between Arabian Peninsula & North Africa	(10.6%)

Source: AACO, IATA

*Estimated

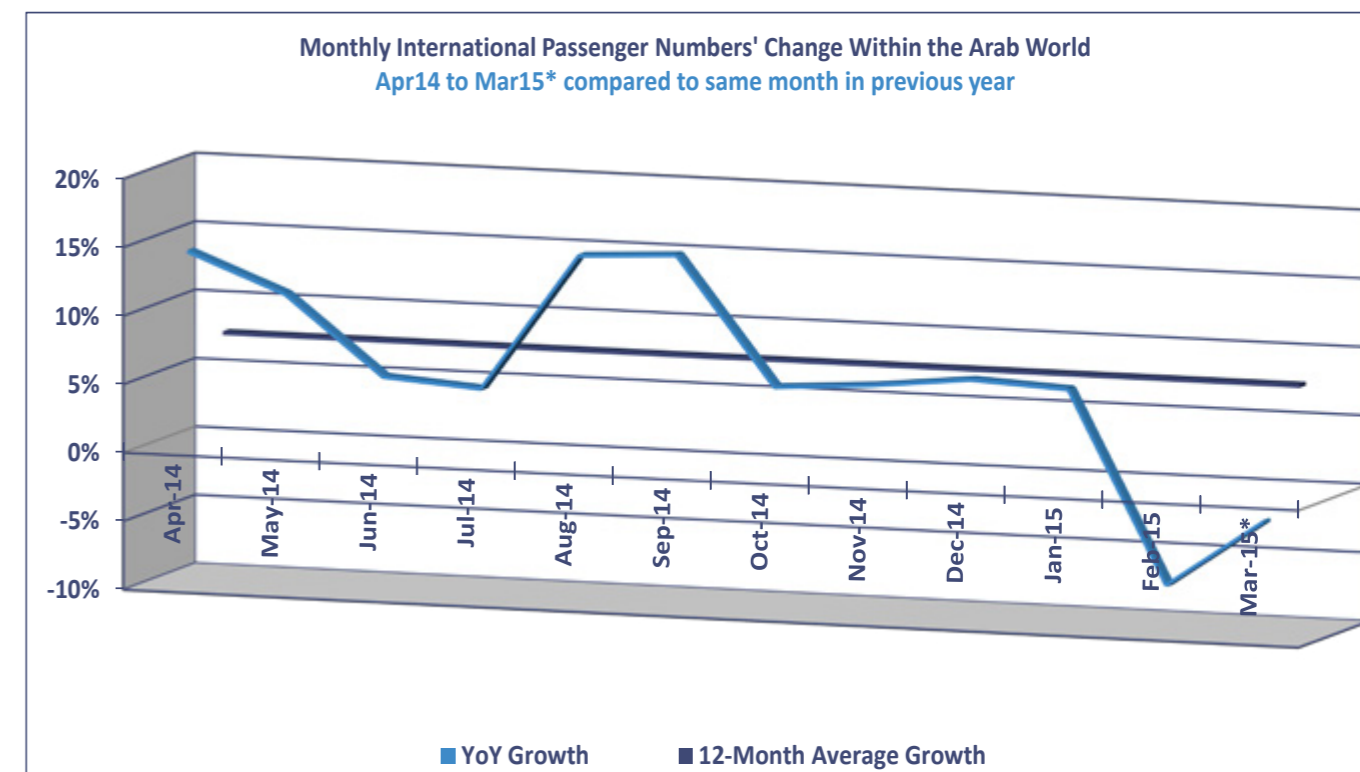


Source: AACO, IATA

*Estimated

Passenger numbers within the Arab world reported a 2.9% growth between December 14 & February 15 compared to same period in the previous year.

Passenger numbers within the Arab world reported NO CHANGE between January 14 & March 15* compared to same period in the previous year.



Source: AACO, IATA

*Estimated

ARAB AIRLINES ECONOMICS

Air Algeria to launch cargo subsidiary during Q3 2016: Air Algeria will launch its planned new cargo subsidiary with the arrival of two B737-700Cs in May and September 2016. CEO Mr. Mohamed Salah Boulouf told an investor's forum organized by the Liberté Algérie newspaper.

As part of the carrier's restructuring programme, Mr. Boulouf said the government's state-enterprises regulatory commission (Conseil des Participations de l'État - CPE) had given their approval to the founding of Air Algérie's four new subsidiaries which, aside from cargo, will also see a catering firm, a ground handling firm, and an MRO firm being established. A further three firms specializing in online ticket sales, aircraft cleaning, and social services, are also under consideration, he added.

Source: ch-aviation

Air Arabia Jordan to begin operations in May 2015 to 4 Arabian destinations:

Air Arabia Jordan announced that it will commence operations from its Amman Queen Alia International Airport base in May 2015. Beginning with direct flights to four countries in the region, Air Arabia Jordan will strengthen connectivity between Jordan and the Levant, Middle East, Europe and North Africa.

Starting 18 May 2015, Air Arabia Jordan inaugural flight will take off to Kuwait city as the carrier's first destination, followed by the launch of regular scheduled services to Jeddah, Erbil and Sharm El Sheikh on 19, 20 and 21 May respectively, with more destinations to be added later in 2015.

Air Arabia Jordan fleet consists of new Airbus A320 aircraft.



Royal Jordanian reduces losses by 64% in the first quarter of 2015: The net loss of Royal Jordanian went down by 64% in the first three months of 2015, compared to the same period in 2014. The net loss of the first quarter of 2015 reached USD 11.72 million, against USD 32.47 million incurred by the company in the same months of 2014.

Chairman of the Board of Directors Mr. Suleiman Al Hafez expressed the company's satisfaction with the performance during this first quarter, which holds promise of positive results by the end of 2015. He attributed the drop in losses to lower oil prices and effective airline operations, due to a strategy that aims to increase revenues, cut costs wherever possible, without affecting the level of safety or the services offered passengers.

Mr. Hafez also said that the restructuring plan the company began to implement toward the end of 2014 included shutting down eight destinations and phasing out some aircraft, which coincided with the introduction of five new Boeing 787s that consume 20% less fuel than similarly sized aircraft. The company also renegotiated all agreements with service providers and implemented effective initiatives to reduce expenses, which led to a drop in the company's operating cost from USD 251.29 million during the first quarter of 2014 to USD 196.23 million in the same period of 2015, a 22% drop that resulted in a gross profit of USD 13.41 million.

Tassili Airlines plans for further international expansion: Tassili Airlines is seeking to continue expanding its international reach from Houari Boumediene Airport. Tassili Airlines began its international operations since 13 November 2014 by launching two weekly flights to each of Marseille and Strasbourg. Moreover, the Directorate of Civil Aviation and Meteorology has given the green light for Tassili Airlines to operate to further four destinations in France, which are: Lyon, Montpellier, Nantes, and Metz. Tassili Airlines also plans to operate new flights to Rome, Milano, and Istanbul.

NEW APPOINTMENTS

Eng. Samer Kareem Abed Kubah assumes DG and Chief of Board of Directors post of Iraqi Airways: Iraqi Airways appointed Eng. Samer Kareem Abed Kubah as the new Director General and Chief of Board of Directors of Iraqi Airways. Eng. Abed Kubah replaces Capt. Saad Mahdi Al-Khafaji, the former Director General of Iraqi Airways.

Tunisair appoints Mrs. Rajeb as new CEO: Tunisair appointed Mrs. Sarra Rejeb as the new Chief Executive Officer of the airline. Mrs. Rajeb replaces Mrs. Saloua Essghaier, former CEO of Tunisair.

EXPANSION

ROUTES

Airline	From	To	Date	Weekly Freq.	Aircraft Type
8U	Tripoli	Tunis via Brack	N/A	N/A	N/A
QR	Doha	Ta'if	16 May 15	7x	N/A
		Basra	16 May 15	4x to 8x	no change
		Najaf	2 Jun. 15	4x to 8x	no change
		Gassim	17 Jul. 15	10x	N/A
		Alexandria	1 Jun. to 15 Sep. 15	to 14x	no change
		Salalah	13 Jul. to 4 Oct. 15	to 13x	no change
RG	Abu Dhabi	Beirut	23 Apr. 15	N/A	N/A
XY	Riyadh	Cairo	29 Apr. 15	7x	N/A

Afriqiyah Airways starts international flights out of Kufrah: Afriqiyah Airways has commenced international flights out of Kufrah, linking the south-eastern Saharan town with Tunis via Brack. Additional flights to Egypt are also expected to commence in the coming months.

Source: ch-aviation

Qatar Airways increases frequency to some destinations throughout its network in the Middle East: Commencing 16 May 2015, the airline will permanently increase weekly frequencies to Ta'if, Saudi Arabia; Basra, Iraq; Najaf, Iraq; and Gassim, Saudi Arabia. The airline will also increase the weekly frequency of flights to an additional two destinations during the peak summer period, to meet the increase in demand over the holiday season: Alexandria, Egypt and Salalah, Oman. These additional flights will be seasonal only and the routes will revert back to their regular schedules from 15 September and 4 October respectively.

The permanent frequency increases will see Ta'if begin daily flight services commencing 16 May. Meanwhile, the service to two Iraqi destinations will double from four to eight flights per week with Basra beginning on 16 May and Najaf on 2 June, while 10 flights per week will be offered to Gassim as of 17 July.

To help meet the demand of summer holiday travel, Qatar Airways will increase the number of flights per week to Alexandria that will see an increase to 14 flights a week from 1 June to 15 September; and flights to Salalah will increase to 13 flights per week from 13 July to 4 October.



Rotana Jet broadens its network with announcement of additional destinations in GCC and Levant: Rotana Jet announced its expansion plan by introducing new destinations and increasing frequencies to its existing destinations. Rotana Jet launched on 23 April 2015 flights between Abu Dhabi and Beirut. Beirut is Rotana Jet's first destination in Levant and its 11th worldwide. Rotana Jet also intends to operate daily flights to Doha and points in Egypt soon. In addition to the new destinations, frequencies to the existing destinations including Salalah, Muscat and Kuwait have been increased. In view of the growing importance of promoting tourism, Rotana Jet is set to launch Rotana Travel and Tourism, a destination management and holiday's company.

Inaugural flynas flight from Riyadh to Cairo takes off: flynas launched daily flights from Riyadh to Egypt on 29 April 2015 with the inaugural flight on the new route taking off from Riyadh's King Khalid International Airport to Cairo International Airport Terminal 1.

CAPACITY AND DEMAND

Passenger Air Services Within the Arab World - Mar. 2015 - SRS Analyzer
AACO members increased the number of seats offered within the Arab world by 2.9% in March 2015 compared to March 2014 whereas other airlines increased that number by 16.3%, leading to a 3.6% year-on-year increase in the total number of seats offered within the Arab world.
Available Seats within the Arab world for international and domestic routes constituted **24%** and **10.2%** respectively of the total available seats to, from, and within the Arab world in March 2015.

Capacity* of Top 10 Carriers within the Arab World (Int'l Operations)			
Airline	ASKs (Million)	Departures	Seats
EK	1,252.0	2,735	878,712
SV	886.6	2,920	583,560
QR	885.5	4,682	922,511
MS	880.7	2,856	573,766
FZ	756.9	3,702	699,678
EY	454.8	2,081	330,674
G9	424.6	2,056	333,072
GF	283.5	2,909	415,178
RJ	283.2	1,663	220,177
XY	268.2	1,200	216,000
Grand Total	8,278.4	36,656	6,728,345

* Includes scheduled capacity and not actual flown capacity

Source: AACO, SRS Analyzer

FLEET

Emirates signs USD 9.2 billion* order with Rolls-Royce: Emirates has announced a USD 9.2 billion deal with Rolls-Royce for Trent 900 engines and a long-term TotalCare package. The engines will be used to power 50 Airbus A380s ordered at the Dubai Air Show in 2013, which will begin entering service in 2016.

The deal, which is the largest ever for Rolls-Royce, and one of the largest ever export orders for a UK based company, is part of Emirates' ongoing investment into the UK and Europe.

The partnership marks a significant milestone for aviation manufacturing in the region, securing jobs across Rolls-Royce's supply chain, from Bristol to Scotland. It will further support trade ties between the UK and the United Arab Emirates, building on the estimated USD 13.4 billion of bilateral trade recorded in 2013[1].

*The order book value of the deal is valued at USD 6.1 billion.

[1] According to *Frontier Economics Report*.

flydubai places order with Recaro Aircraft Seating: flydubai has placed new orders for the Recaro seat BL3510. The economy class cabin of the airline's entire fleet is equipped with Recaro seating. The company has been supplying seats to flydubai since its start in 2009. Almost 9,000 seats have been delivered to flydubai so far. The new seat contract will be part of the latest aircraft deliveries starting in February 2016: The BL3510 will be installed in the newly ordered Boeing 737-800 aircraft. Source: Arabian Aerospace

Qatar Airways Group receives 4 new A320 aircraft for Al Maha Airways: Qatar Airways Group has received the delivery of four new Al Maha aircraft to Doha in just one day, from aircraft manufacturer Airbus. The new A320 aircraft were inaugurated at a signing ceremony at the Airbus Delivery Centre in Toulouse, between Qatar Airways Group Chief Executive and Chairman of Al Maha Airways, H.E. Mr. Akbar Al Baker and Airbus CEO, Mr. Fabrice Brégier. The four latest generation A320 aircraft, which carry the green Al Maha livery, will join the Qatar Airways' fleet and operate on the airline's key destinations across the Middle East, prior to the commencement of operations of Al Maha Airways. The new airline, which will be an independent airline based in the Kingdom of Saudi Arabia, will operate an expanding fleet of aircraft, featuring the Oryx livery.

Saudia Cargo receives first B777F aircraft: Saudia Airlines Cargo Company received a new Boeing 777F aircraft, bringing the company's fleet to 13 aircraft. Three more B777F aircraft are expected to join its fleet before the end of 2015.



Oman Air to phase out ATR 42, E175 aircraft: Oman Air is in the process of phasing out its ATR 42 and E175 aircraft. The first ATR aircraft was taken out from service on 29 March 2015. The second one is expected to be taken out from service in about three months.

Oman Air has been using the 42-seat ATR 42 on domestic routes.

Mr. Paul Gregorowitsch, CEO, Oman Air at a recently-held event in Singapore told CAPA - Centre for Aviation that Oman Air has also recently decided to phase out its E175 fleet. He expects that the last of the E175s will be phased out by late 2015 or early 2016.

Oman Air operates a fleet of four E175s in 71-seat two-class configuration, including 11 business class and 60 economy seats. The fleet of ATR 42 is in all-economy configuration.

Source: Muscat Daily

flynas to add 2 Airbus A320s in 2015: flynas will add in 2015 two Airbus A320 aircraft to its current fleet of 24 aircraft. The airline said that the move aims to bolster its operations in general and domestic routes in particular.

Mr. Bandar Al-Muhanna, Chief Executive Officer of NAS Holding, said that the first of the two aircraft will enter service in June 2015, to be joined by the second one in October.

LAURELS

Ethiad Airways wins Crystal Cabin Award: Etihad Airways has scooped the 2015 Crystal Cabin Award in the 'Premium Class & VIP' category, for its innovative Airbus A380 upper deck cabin designs and products. The ceremony was held in Hamburg, Germany, as part of the annual Aircraft Interiors Expo. The Crystal Cabin Award is an international award recognizing excellence in aircraft interior innovation. The international judging panel is made up of more than 20 academics, engineers, representatives of aircraft manufacturers and airlines, as well as journalists specializing in the field of aircraft interior design.

The award was presented jointly to Etihad Airways and the members of the Etihad Design Consortium (EDC).

Ethiad Cargo continues to gain industry recognition: Etihad Cargo continues to receive recognition from across the global cargo industry as it celebrates being recognized as the 'Best Cargo Airline - Middle East', by Air Cargo News publication.

The award was presented to Mr. David Kerr, Vice President Etihad Cargo, at the 32nd prestigious annual awards ceremony held by the publication in London on 25 April 2015.

Gulf Air's Director Information Technology wins Catalysts 2015 CIO Aviation award: Dr Jassim Haji, a technology expert who holds the position of Director Information Technology in Gulf Air, won the Catalysts 2015 CIO Aviation award

in March.

Catalyst Award is an attempt to recognize the excellent capabilities brought by individuals to organizations. While most awards honor leading organizations, in the process, the chief warriors who make the success a reality miss the spotlight. The first edition of the awards has started a new trend by honoring the best minds, whose skill sets have brought excellent returns to their organizations. The awards were held during March 2015 at The Address Downtown Dubai and organized by Accent Info Media FZ LLC.

Qatar Airways named World's Most Dependable Airline: Qatar Airways has been named the "World's Most Dependable Airline" in a comprehensive study of all major carriers, published by CBS MoneyWatch and conducted by recognized travel site, WanderBat.

Qatar Airways was chosen to lead a select list of 22 international airlines based on on-time percentage, low cost to check bags, and average age of airline fleet.

Qatar Airways Group receives three awards in China: Qatar Airways was voted Best Middle Eastern Airline Servicing China at the 8th Annual TTG China Travel Awards held in Shanghai recently. The win marks the fourth time Qatar Airways has received this accolade from TTG China.

The award was given in recognition of Qatar Airways' continued efforts in providing five-star hospitality for its customers and in setting the standard for on-board comfort and service. Other aspects considered include the extensive network that the airline serves and its innovative marketing and advertising programmes.

Besides the TTG China Travel Awards, frequent fliers also voted Qatar Airways as the Airline to Look Out For by Frequent Fliers at the 3rd Flyer Award Ceremony organized by Flyertea held on 15 April.

Qatar Airways Group also received Best New Airport for Hamad International Airport by Top Travel, a monthly magazine dedicated to Chinese outbound tourism.

Qatar Airways wins two Gold Awards at the 2014 Travelplus Airline Awards:

Qatar Airways received two Gold Awards for its luxurious new First and Business Class amenity kits at the 2014 TravelPlus Awards. The airline won gold for its exclusive Italian designer Giorgio Armani Fragrances & Beauty First Class Male amenity kit and the Business Class Middle East amenity kit.

Qatar Airways was the only airline to receive two Gold Awards at the event, emphasizing the airline's high quality service among several world-class airlines.

The event, at the Radisson Blu Hotel in Hamburg, Germany, took place during the Aircraft Interiors Expo, which has firmly established itself as the leading event in the industry for showcasing the latest in aircraft interior design and products, and is now in its fifth year.



Saudia among top 10 carriers: Saudia has won the 9th position among the top 10 reliable carriers in the world, according to a survey conducted by Wander-Bat travel site on the basis of airlines' on-time performance, low costs to check bags and average age of fleet.

Saudia has achieved an average on-time flight arrival and departure rate of 90% while the average age of a Saudia aircraft is 10.1 years, the survey said. Source: The Saudi Gazette

TECHNOLOGY & E-COMMERCE

Saudia releases second version of its mobile application: Saudia Airlines released in late April the second version of its mobile application for iPhone. The new version includes new features and enhancements, such as booking international flights.

Furthermore, the airline will continue in adding more features to its mobile application.

Saudi Ground Services adopts new baggage handling solutions: Saudi Ground Services (SGS) Company has implemented solutions for the effective and proper handling of passenger baggage.

SGS Company, which provides ground services to all airlines operating to Saudi airports, has developed a system for sound handling of baggage without causing any damage. The new solution is in the form of a carriage that would ensure smooth flow of baggage from the cart to the conveyer belt. The new device avoids handling of baggage by individuals as it would be carried automatically from the cart to the conveyer belt at the airport.

SGS Company has conducted an experimental operation of the new system and has found it as a successful solution. The new device has been introduced at King Khaled International Airport in Riyadh on 15 April 2015 in the first phase in preparation to implement it in all airports in the Kingdom.

Saudia launches SAUDIA Connect and provides free internet for First and Business Class travelers to 14 worldwide destinations: Saudia Airlines recently launched its service to provide free internet connectivity to its travelers to 14 worldwide destinations instead of 6. This strategic moves comes within the framework of improving the customer experience for its customers. Mr. Abdulmohsen Jonaid, CEO of Saudia Airlines, noted that First and Business Class passengers will enable them to stay connected on board flights heading to Los Angeles, New York, Washington, London, Paris, Casablanca, Tunis, Cairo, Istanbul, Beirut, Kuwait, Dubai, Singapore, and Kuala Lumpur. These passengers will receive a Saudia SMS of the internet code as soon as they receive the boarding pass.

Mr. Jonaid added that the airline launched SAUDIA Connect app is for IOS operating systems. The app has a barcode reader for scanning boarding passes before 45 minutes from departure time, which will provide the passengers with internet code.

flynas upgrades its reservation system: flynas has successfully upgraded its Navitaire New Skies reservation system to introduce new features that significantly improve the airline's reservation system and other related supporting systems without any impact on the airport operations or on the flynas guests' reservations.

The New Skies reservations system upgrade is part of flynas' strategy to continuously develop its operational processes and apply the highest standards to the level of services provided by the carrier for its guests.

MAINTENANCE, REPAIR & OVERHAUL

Etihad Airways signs with OEMServices an A380 MRO deal: Gulf Air and Lufthansa Technik have early extended their existing cooperation. Etihad Airways has signed a 10-year contract with OEMServices for the provision of component pool and repair services for its A380 aircraft.

The contract ensures the provision of 24/7 support, repair services, and access to OEMServices' pool stock of Line Replaceable Equipment (LRUs) for Etihad Airways' A380 fleet at its hub in Abu Dhabi, OEMServices said through a statement.

The announcement was made during the annual Airline Engineering & Maintenance: Middle East conference taking place in Abu Dhabi from 28 to 29 April 2015.

Source: Aviation Business ME

ARAB AIRPORTS

Top 20 Airports by International Seats Offered on Operations To, From, and Within the Arab World - March 2015

Top 20 Airports by Int'l Seats Offered on Operations To, From, and Within the Arab world			
Airport	Number of Seats	Airport	Number of Seats
DXB	8,992,190	IST	836,999
DOH	3,499,538	CMN	796,295
AUH	2,368,562	AMM	770,431
JED	2,027,294	LHR	769,200
CAI	1,554,431	BEY	688,458
KWI	1,307,814	CDG	633,058
RUH	1,142,448	BOM	564,759
MCT	1,080,827	DMM	554,995
BAH	1,077,796	ALG	550,461
SHJ	844,270	TUN	518,385

Source: AACO, SRS Analyzer



Kuwait International Airport receives 10 million passengers in 2014: Kuwait International Airport received 10 million passengers in 2014 compared to 9 million passengers in 2013, representing an increase of 10%, as reported by the Director General of the Directorate General of Civil Aviation in Kuwait. The official also noted that the number of aircraft movement at the airport increased by 9% in 2014 to reach around 85,000 movements, compared to the 78,000 movements recorded in 2013.

African Development Bank commits USD 140 million to Egypt's Sharm El-Sheikh Airport expansion project: The Board of Directors of the African Development Bank Group approved a USD 140-million loan to Egypt's Sharm El-Sheikh Development Project on 15 April 2015 in Abidjan, Côte d'Ivoire. The Board also approved a USD 1.9-million Middle Income Countries Technical Assistance Fund Grant to finance the project, which includes construction of a new terminal, runway and control tower within the confines of the Sharm El-Sheikh airport.

The project, to be implemented within 44 months, is expected to provide an additional capacity for 10 million passengers per year. This will bring the airport's total passenger capacity to 18 million annually, and operations capacity to 68 operations per hour.

The Bank's contribution to the project represents 21% of the total estimated cost of USD 671 million. The project is co-financed with the Islamic Development Bank and the Government of Egypt.

Source: Amwal Alghad

King Fahd International Airport officially launches cargo village: King Fahd International Airport (KFIA) officially unveiled its "Cargo Village". The Cargo Village is spread over half a million square metres. Over 70% of goods bound for the Gulf region is destined for the Kingdom. The Cargo Village positions KFIA as a multi-modal shipment and clearance destination, directly serving the Eastern Province and the Kingdom.

For the planning and implementation of the Cargo Village, KFIA has worked in cooperation with Saudi Customs and Changi Airports International (CAI). Following a successful six-year agreement, the General Authority of Civil Aviation extended the contract with CAI in November 2014 to manage and operate KFIA for the maximum permissible period of seven months.

Source: King Fahd International Airport (KFIA)

New Madinah airport's test operations launched: A Saudia Airlines domestic flight coming from Riyadh landed on 12 April 2015 at the new Prince Muhammad Bin Abdul Aziz International Airport in Madinah, marking the start of the airport's test run operations.

Flight SV1435 was the first to land at the airport. Another aircraft, flight SV1476, then took off, the first ever to take off from the new facility.

Most of the flights will be operating from the new airport while some will be operating from the old premises, as both the facilities will be.

The airport, occupying an area of 4 million square meters, was built at a cost of USD 1.4 billion. It consists of arrival and departure lounges built on an area of 153,000 square meters. It has 16 gates connected to 32 jet bridges allowing passengers to board and disembark from aircraft. The director said the airport's current annual capacity is 8 million passengers, a figure that will increase to 12 million when the airport is officially inaugurated.

Source: The Saudi Gazette

Record passenger traffic at Abu Dhabi International Airport, up 21.1% in Q1 2015: Abu Dhabi Airports has reported a 21.1% increase in passenger traffic during the first quarter of 2015 at Abu Dhabi International Airport, as compared to Q1 2014.

In the first quarter of 2015, a total of 5,521,110 passengers used Abu Dhabi International Airport, compared with 4,560,169 passengers in Q1 2014. Aircraft movements rose to 41,585, representing 16% growth compared with 35,844 movements logged in Q1 2014. Cargo activity increased to 200,127 tones handled at the three terminals, a 9.2% increase when compared to Q1 2014. The published report indicated that the month of March 2015 has seen a similar 21.1% increase in passenger numbers compared to March 2014, registering 1,917,939 passengers passing through the airport during the month.

Source: Abu Dhabi Airports

Sharjah International Airport passenger numbers up 6.11% in first quarter of 2015: Sharjah International Airport saw a 6.11% increase in passenger traffic in the first three months of 2015, the airport said in a statement. A total of 2.4 million passengers used the airport in the first quarter of 2015 compared to 2.25 million during the same period in 2014.

The number of airplane take-offs and landings were 16,865, up 3% in the first quarter compared to 16,373 in the first three months of 2014.

The airport handled 42,987 tons of freight and 4,564 tons of sea-air cargo.

Source: Gulf News

GLOBAL

ARAB

AVIATION



SPREADING OUT

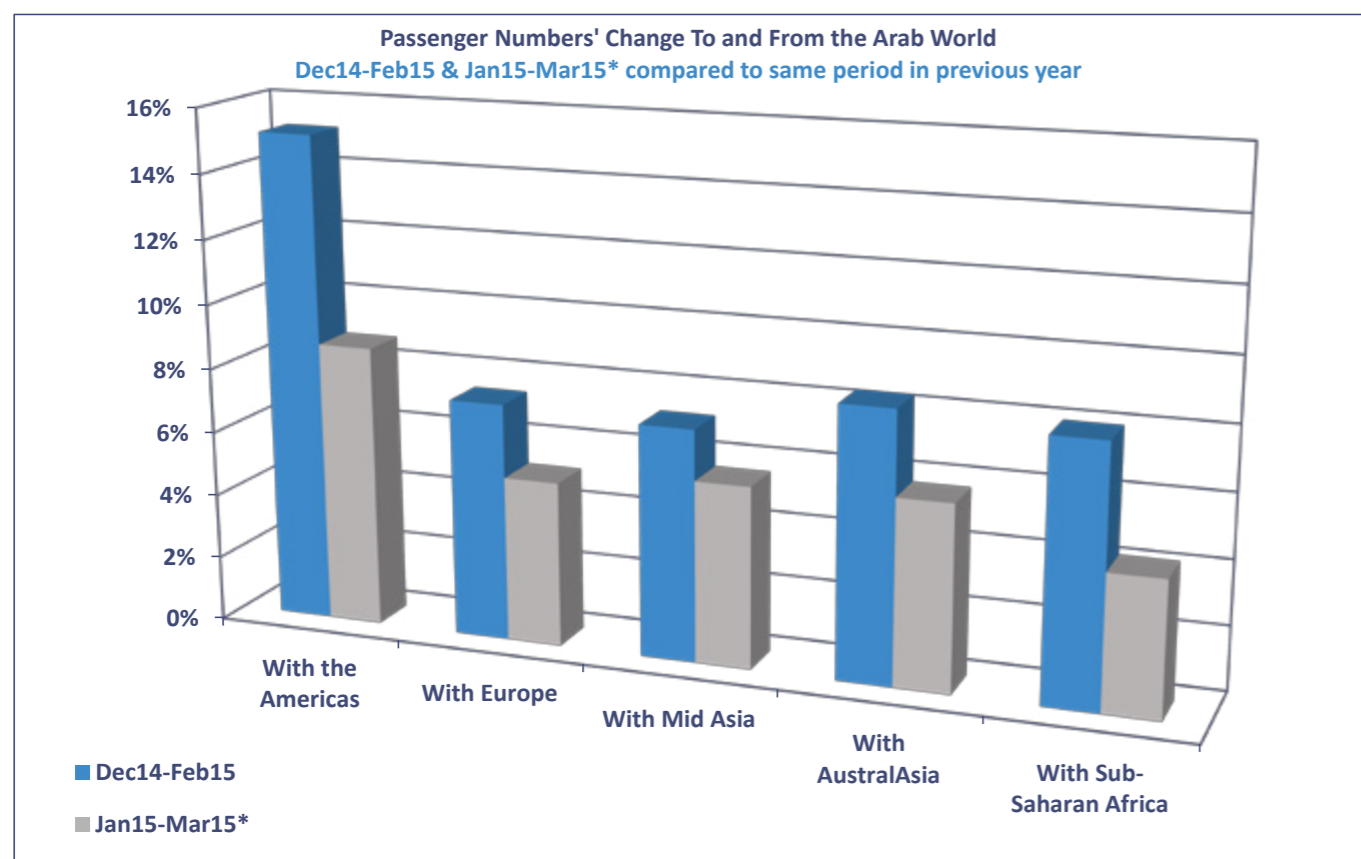
PASSENGER TRAFFIC

Passenger numbers on routes to and from the Arab world are estimated to have grown by 2.3% in March 2015 compared to March 2014, after a growth of 5.3% in February 2015 over February 2014.

Traffic to and from the Arab world	Mar 15* over Mar 14
With the Americas	(3.2%)
With Europe	1.2%
With Mid Asia	4.2%
With Far East and Australasia	3.1%
With Sub Saharan Africa	1.2%

Source: AACO, IATA

*Estimated

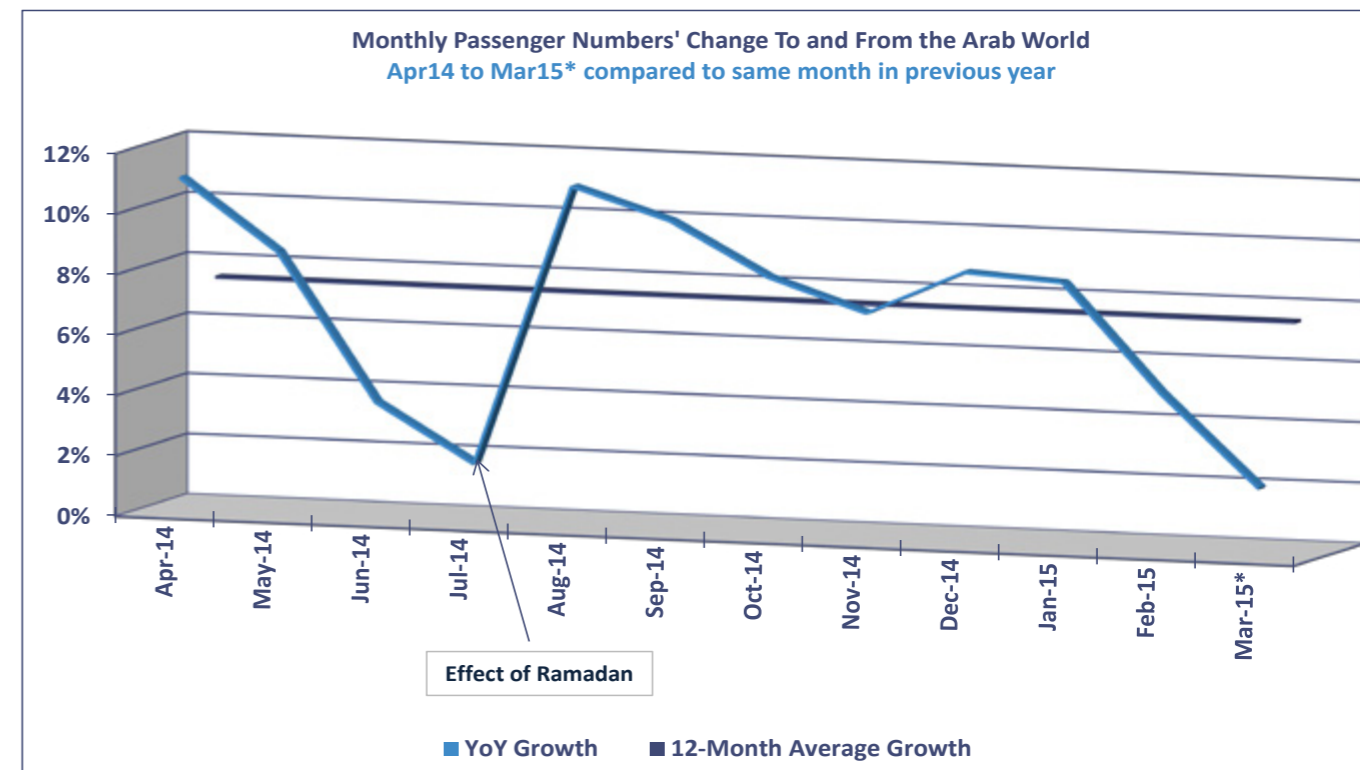


Source: AACO, IATA

*Estimated

Passenger numbers to and from the Arab world market reported an 7.8% growth between December 14 & February 15 compared to the same period in previous year.

Passenger numbers to and from the Arab world market reported a 5.5% increase between January 15 & March 15* compared to the same period in previous year.



Source: AACO, IATA

*Estimated

ROUTES

Airline	From	To	Date	Weekly Freq.	Aircraft type
EK	Dubai	London LGW	16 Apr. 15	7x	B777 to A380
		Dhaka	29 Mar. 15	7x to 21x	B777-300ER
		Kolkata	29 Mar. 15	7x to 13x	B777-200
		Zurich	1 Oct. 15	7x	B777-300ER to A380
EK SkyCargo	Dubai	Orlando	1 Sep. 15	7x	B777-200LR
EY	Abu Dhabi	London LHR	1 May 15	7x	A380
		Entebbe	2 May 15	4x	A320
FZ	Dubai	Lar	2 May 15	3x	B737-800
		Novosibirsk	4 Oct. 15		
		Nizhniy Novgorod	7 Oct. 15	2x	
QR	Doha	Edinburg	1 May 15	7x	B787
		London LHR	1 Jul. 15		A330 to A380
		Zagreb	1 Jul. 15		no change



Airline	From	To	Date	Weekly Freq.	Aircraft type
QR	Doha	Ankara	3 Jul. 15	7x	no change
		Athens	1 Jun. 15	14x to 21x	no change
		Larnaca	3 Jun. to 24 Oct. 15	to 7x	no change
		Los Angeles	1 Jan. 16	7x	B777
		Boston	16 Mar. 16	7x	A350 XWB
		Atlanta	1 Jul. 16	7x	B777
		New York	1 Mar. 16	7x	A350 XWB

Emirates launches second daily Airbus A380 service to Gatwick Airport: Emirates has launched a second daily A380 service to London Gatwick Airport from 16 April 2015.

Due to passenger demand, Emirates has taken the decision to immediately upgrade its EK15/16 route that was previously operated by a Boeing 777. The A380 will add a total of 318 seats per day increasing capacity in all three classes by 11.5%.

Emirates boosts connectivity throughout West Asia: Effective 29 March, Emirates weekly flights to Dhaka and Kolkata increased to 21 and 13 respectively. The airline also added capacity on its Kolkata route, upgrading the aircraft to a Boeing 777-200, and is introducing its First Class cabin to passengers travelling to the Indian hub.

The additional flights offer convenient connections with Emirates' West Asia and Indian Ocean (WA&IO) network from 37 European, 17 Middle Eastern and 10 American destinations.

The increased flights also bring additional cargo capacity. The Boeing 777-200 servicing Kolkata adds more than 17 tons of cargo belly-hold capacity, while the Boeing 777-300ER operating the additional Dhaka flights adds over 15 tons.

Emirates launches a second daily A380 service to Zurich: Emirates has announced a second daily A380 service to Zurich, adding 945 seats a week on the route, with 280 in First Class and Business Class.

Commencing 1 October 2015, Emirates flights EK85/86, currently operated by a Boeing 777-300ER, will be upgraded to an A380. The first A380 was introduced on the route in January 2014; since then, more than 345,000 passengers have chosen to fly Emirates' A380 aircraft to and from Zurich.

The upgraded service will feature 14 Private Suites in First Class, 76 flat-bed seats in Business Class, and 399 comfortable seats in Economy Class.

Emirates SkyCargo expands its US network with Orlando launch: Emirates SkyCargo is set to expand its United States cargo network to 11 destinations, when the airline launches a daily service to Orlando, Florida from 1 September 2015.

The Dubai – Orlando route will be served by a Boeing 777-200LR, which has a belly-hold capacity of up to 17 tons of cargo per flight. Emirates SkyCargo also has belly-hold cargo services to San Francisco, Seattle, Washington D.C., Boston, Dallas, New York, Los Angeles, Chicago and Houston, with the latter four cities also forming part of the air cargo carrier's United States freighter network, along with Atlanta.

Emirates SkyCargo currently has weekly capacity of 1,690 tons in both the belly hold of passenger aircraft and freighter flights out of the US.

Ethiad Airways to introduce second A380 on the Abu Dhabi to London

Heathrow route: Etihad Airways has taken delivery of its second Airbus A380, and introduced the aircraft on the Abu Dhabi to London Heathrow route on 1 May.

Two of the airline's three daily flights to London will now be operated by the A380. Etihad Airways has a further eight A380s on order.

Ethiad Airways launches new passenger service between Abu Dhabi and Entebbe:

Etihad Airways strengthened its presence in East Africa with the launch of new services between Abu Dhabi and Entebbe, effective 2 May 2015.

Operated by a two-class Airbus A320 aircraft with 16 Business Class and 120 Economy Class seats, the new service is designed to provide travellers with a direct four-times-per-week service between Entebbe and Abu Dhabi.

flydubai adds Lar to its network: flydubai announced the launch of flights to Lar – it's 9th destination in Iran – adding to the recent launch of operations to Ahwaz, Bandar Abbas, Esfahan, Hamadan, Shiraz and Tabriz earlier in 2015. Flights to Lar commenced on 2 May with three flights a week. flydubai's Business Class is available on flights to and from Lar.

flydubai launches direct flights to Novosibirsk and Nizhniy Novgorod:

flydubai added Novosibirsk and Nizhniy Novgorod to its network in Russia. The three times weekly service to Novosibirsk and the twice weekly service to Nizhniy Novgorod will commence on 4 and 7 October 2015 respectively.

Qatar Airways increases flights from Edinburgh: Qatar Airways began to operate a daily direct scheduled service from Edinburgh Airport to Doha's Hamad International Airport from 1 May 2015, marking and celebrating a year since the successful launch of the original five services per week.

The daily service is operated by a Boeing 787 Dreamliner which has a two-cabin configuration, comprising of 22 seats in Business Class and 232 Economy Class seats.



Qatar Airways introduces second A380 service between London and Doha:

Qatar Airways will operate a second Airbus A380 aircraft on the London Heathrow to Doha route from 1 July 2015. It will replace the current A330 aircraft which serves the sector.

Source: Arabian Aerospace

Qatar Airways increases frequency to destinations throughout its network in Europe:

Qatar Airways airline will permanently increase weekly frequencies to Ankara, Turkey; Zagreb, Croatia and Athens, Greece. The airline will also increase the weekly frequency of flights to Larnaca, Cyprus.

The permanent frequency increases will see Zagreb and Ankara begin daily flight services commencing 1 July and 3 July respectively.

The most significant increase in frequency is the launch of an additional daily service on 1 June to Athens, bringing the number of weekly flights up from 14 to 21 per week.

To help meet the demand of summer holiday travel, Qatar Airways will increase the number of flights per week to Larnaca with flights increasing to a daily service from 3 June to 24 October.

Qatar Airways set to expand its USA network with the addition of three new routes:

Qatar Airways announces the next phase of its USA route development with the introduction of three new passenger routes to Los Angeles, Boston and Atlanta. With these new destinations, Qatar Airways will offer daily non-stop services to 10 destinations in the United States.

Effective 1 January, 2016, Qatar Airways will commence daily flights to Los Angeles with Boeing 777 aircraft, which features a two-class cabin with 42 Business Class fully lie-flat seats in a 2-2-2 configuration.

From 16 March, 2016, the airline will launch daily flights to Boston, and will operate its A350 XWB in a two-class configuration with 36 Business Class seats in a 1-2-1 configuration.

Atlanta will be Qatar Airways' third new route to the US and will commence with daily flights starting on 1 July 2016. The route will be operated with Boeing 777 aircraft.

Increasing passenger demand to New York has prompted Qatar Airways to add a second daily service to the city from 1 March 2016. The second daily service to New York's JFK will be operated by the Airbus A350 XWB aircraft.

CAPACITY AND DEMAND

Passenger Air Services to & from the Arab World - Mar 2015 - SRS Analyzer

AACO members increased the number of seats offered to and from the Arab world by 12.2%, while other airlines increased the number by 3.8% which resulted in a growth of 9.4% in the total number of offered seats to and from the Arab world.

Percentage of the Total Available Seats To and From the Arab World	
With Europe	29%
With Mid Asia	19%
With Australasia	10.3%
With the Americas	3%
With Sub Saharan Africa	4.5%

Source: AACO, SRS Analyzer

Capacity* of Top 10 Carriers (Arab World & Europe)			
Airline	ASKs (Million)	Departures	Seats
EK	8,037.5	3,920	1,616,772
QR	3,124.6	2,832	693,563
EY	1,972.3	1,616	397,804
TK	1,138.1	2,767	549,769
BA	824.6	781	179,277
LH	665.4	829	174,989
SV	657.3	826	174,929
AT	642.7	2,370	341,842
MS	520.3	1,132	194,258
U2	465.9	1,080	183,552
Grand Total	26,928.4	38,910	8,105,737

* Includes scheduled capacity and not actual flown capacity

Source: AACO, SRS Analyzer



Capacity* of Top 10 Carriers (Arab World & Australasia)			
Airline	ASKs (Million)	Departures	Seats
EK	7,554.4	2,606	1,089,790
QR	3,512.9	1,769	523,337
EY	2,775.2	1,320	393,238
SV	1,054.4	398	139,147
QF	639.5	120	54,000
CX	447.0	231	71,841
5J	410.4	129	56,244
GA	408.9	176	51,858
PR	346.2	156	47,112
WY	315.8	247	60,334
Grand Total	19,888.2	8,487	2,870,021

* Includes scheduled capacity and not actual flown capacity

Source: AACO, SRS Analyzer

Capacity* of Top 10 Carriers (Arab World & Sub Saharan Africa)			
Airline	ASKs (Million)	Departures	Seats
EK	2,777.0	1,464	504,758
QR	506.4	627	112,281
AT	407.2	898	133,404
ET	259.1	743	122,620
MS	247.5	407	67,844
9W	154.8	110	25,630
EY	120.9	192	34,100
FZ	116.9	187	35,343
SV	97.4	122	32,878
KQ	83.7	126	26,108
Grand Total	5,268.9	5,790	1,255,685

* Includes scheduled capacity and not actual flown capacity

Source: AACO, SRS Analyzer

Capacity* of Top 10 Carriers (Arab World & Mid Asia)			
Airline	ASKs (Million)	Departures	Seats
EK	2,499.6	3,128	1,082,800
QR	1,245.7	2,142	457,739
SV	1,214.7	1,391	395,635
9W	964.0	2,255	379,977
G9	890.6	2,179	352,998
EY	766.9	1,899	308,894
FZ	729.1	1,706	322,434
AI	699.7	1,248	246,596
IX	611.9	1,277	229,860
WY	489.1	1,452	221,224
Grand Total	13,500.7	25,838	5,314,220

* Includes scheduled capacity and not actual flown capacity

Source: AACO, SRS Analyzer

Capacity* of Top 10 Carriers (Arab World & the Americas)			
Airline	ASKs (Million)	Departures	Seats
EK	4,196.4	818	350,278
QR	1,772.3	506	152,638
EY	1,288.6	362	108,828
SV	584.4	176	53,016
9W	566.6	124	46,872
UA	289.5	96	26,112
MS	212.3	70	23,310
RJ	210.2	82	22,140
DL	203.9	62	16,678
AT	166.6	112	27,696
Grand Total	9,623.7	2,470	843,918

* Includes scheduled capacity and not actual flown capacity

Source: AACO, SRS Analyzer



COLLABORATION

Emirates and Yahoo partner for 'See you in Dubai': Emirates Airline and Yahoo have joined forces as part of Dubai Tourism's global 'See you in Dubai' campaign.

The firms have launched a website called 'Hidden Dubai', which allows people to discover Dubai through the eyes of travellers. The page follows the interests of six people as they discover Dubai through shopping, food, culture, family activities, outdoor adventures and various city events.

The travellers will share their experiences on an interactive social map and provide video content of their points of view as they embark on a three-week journey of Dubai.

The site also contains content, including video, gifs and images, produced by Yahoo to provide information on the city.

Source: 7Days

Qatar Airways expands its codeshare agreement with S7 Airlines: Qatar Airways has strengthened its relationship with fellow oneworld member S7 Airlines, with the implementation of additional codeshare routes across its network.

Qatar Airways first launched a codeshare agreement with S7 Airlines late in 2014, allowing Qatar Airways' passengers travelling from Doha to be able to connect onto destinations with S7 Airlines including Chelyabinsk, Kazan, Omsk, Perm, Rostov, Saint Petersburg, Samara, Sochi, Tyumen and Yekaterinburg. Likewise, S7 Airlines' passengers can book from Moscow to Colombo (Sri Lanka), Ho Chi Minh City (Vietnam), Hong Kong, Phnom Penh (Cambodia) and Phuket (Thailand) via Doha.

The expansion of this agreement with S7 Airlines will now enable Qatar Airways passengers travelling to Moscow to travel onwards to the additional destinations of Abakan, Anapa, Barnaul, Bratsk, Chita, Irkutsk, Kaliningrad, Kemerovo, Krasnodar, Krasnoyarsk, Nizhnekamsk, Nizhny Novgorod, Novokuznetsk, Novosibirsk, Tomsk, Ufa, Ulan Ude, Volgograd, Voronezh and Yakutsk (Russia), all under one unified code.

Royal Jordanian and Zain sign strategic cooperation agreement: Royal Jordanian and Zain signed a cooperation agreement to enhance the services offered to customers of both companies through a framework for mutual collaboration that is based on offering logistic and promotional support in sync with the strategic goals and vision of each company.

Royal Jordanian President/CEO Captain Haitham Misto and Zain CEO Mr. Ahmad Hanandeh signed the agreement at Zain Innovation Campus (ZINC).

Under the terms of the agreement, Zain is to provide its services and offers to Royal Jordanian passengers, including Wi-Fi Internet services, and advanced payment solutions to the Royal Jordanian passengers, who are Zain customers.

Zain will also provide exceptional services to its customers who are Royal Jordanian passengers that guarantee a seamless travel experience, be it before or during their journey. Both Royal Jordanian and Zain will coordinate for further engagements in luggage tracking devices, mobile application, boarding pass devices and CIP lounge facilities. Meanwhile, Royal Jordanian will give privileges to Zain VIP customers who are Royal Plus members.

Oman Air's Sindbad FFP launches new partnership with Rocketmiles: Sindbad has entered into a partnership with Rocketmiles. The partnership enables Sindbad members to earn up to 5,000 Sindbad miles on hotel bookings throughout the world.

From 1 April 2015, Sindbad members started earning from 500 to 5,000 Sindbad miles for each hotel night booked through Rocketmiles. Rocketmiles features handpicked hotels in hotspots around the globe, ranging from value priced properties to luxury hotels.

Oman Air launches codeshare with KLM: Oman Air has launched a new codeshare agreement with KLM Royal Dutch Airlines. The agreement came into effect on 15 April 2015 and will enable Oman Air's customers to book onto flights operated by KLM between Muscat and Amsterdam.

KLM will operate five flights per week between the two cities and will utilize Airbus A330 wide-body aircraft on the route.

Oman Air and Cargolux sign Joint Venture agreement: Oman Air has signed a Joint Venture agreement with Cargolux Airlines International SA.

The agreement was signed at a ceremony which immediately followed the arrival in Muscat on 16 April 2015 of the first Cargolux flight to operate under the agreement. The ceremony was held onboard Oman Air's B747 Full Freighter which was located in front of Muscat International Airport's VIP building. The Joint Venture will enable Oman Air and Cargolux to jointly access new freighter destinations and contribute to the development of Oman's logistics hub. In addition, it enables Oman Air to further expand its cargo operation and build on the range of cargo initiatives and innovations the airline has introduced over recent years.

Furthermore, the agreement will provide Cargolux with access to the belly capacity of Oman Air's fleet and create new opportunities for freight transportation from Oman's port facilities. It is also anticipated that the Joint Venture will deliver significant benefits for the economy of the Sultanate of Oman.



ENVIRONMENT

CDM pipeline update:

CDM pipeline update	1 May. 2015	Status	# of Projects
Status	# of Projects	Withdrawn	62
At Validation	986	Rejected by EB	271
Request for Registration	12	Validation Negative by DOE	267
Request for Review	2	Validation Terminated by DOE	1,988
Correction Requested	0	Registered, no issuance of CERs	4860
Under Review	0	Registered, CER issued	2,770
Total in Registration Process	14	Total Registered	7,630

Source: UNEP Risø

Settlement Price of ECX EUA and CER Futures on 8 May 2015

	Dec-15	Dec-16	Dec-17	Dec-18
EUAs	€ 7.57	€ 7.65	€ 7.77	€ 7.95
CERs	€ 0.45	€ 0.45	€ 0.45	€ 0.44

Source: IntercontinentalExchange

ICAO wraps up successful multi-region outreach effort on global MBM for international air transport:

The International Civil Aviation Organization successfully concluded its first round of Global Aviation Dialogues (GLADs) on Market-based Measures (MBMs) during April 2015, covering all ICAO regions. The two-day GLADs sessions were designed to share information on MBMs and their potential role in mitigating CO2 emissions from international aviation, update ICAO's progress on the development of its global MBM scheme, and provide an important opportunity for feedback and discussion amongst Member States and relevant organizations.

The five, two-day GLADs sessions were conducted in Lima, Peru (9–10 April), Nairobi, Kenya (14–15 April), Cairo, Egypt (20–21 April), Singapore (23–24 April) and Madrid, Spain (27–28 April). Each session featured informative presentations and separate discussion groups focused on the design features of a global MBM scheme and related implementation challenges. Importantly, many of the GLADs participants were from States not represented on the ICAO Council – ICAO's Governing Body of 36 countries which is progressing MBM work within the UN aviation body.

The main highlights of the MBM dialogue sessions included environmental integrity, the simplicity and cost-effectiveness of a global scheme, the need for differentiation without discrimination, and the goal of avoiding excessive cost or administrative burdens. The final session of the GLADs featured an interactive panel discussion with representatives from States, industry, environmental

environmental NGOs and financial institutions.

ICAO will also be conducting a seminar this September on Global Aviation Partnerships on Emissions Reductions, at its Headquarters in Montréal, which will include more specific discussion on carbon markets.

Source: ICAO

REGULATORY TONE

Dubai ruler issues law on aviation safety in the emirate: In his capacity as Ruler of Dubai, Vice President and Prime Minister of the UAE His Highness Sheikh Mohammed bin Rashid al Maktoum has issued Law No. (7) of 2015 on aviation safety in the emirates of Dubai.

The new Law aims to enhance safety and security measures in Dubai's airspace to ensure smooth aviation according to the international standards approved by the International Civil Aviation Organization (ICAO) and UAE's General Civil Aviation Authority. Further, the Law aims to organize the activities and profession in the civil aviation industry, apply best practices to insure best usage of Dubai's airspace and prohibit all acts that may endanger airplanes, airports or any facility related to aviation services.

The Law also authorized Dubai Civil Aviation Authority to specify the airspace dedicated for general aviation and the regulation controlling the usage of laser, fireworks, light beams and drone.

The Law also prescribed the penalties and fines imposed on violations and the Chairman of Dubai Executive Council is authorized to define the violations and the penalties and fines imposed thereafter.

Director General of Dubai Civil Aviation Authority may issue any required policies and procedures to implement this Law. This law annuls any other legislation that contradicts with its articles. The Law is to be published in the Official Gazette, and considered valid from the date of publication.

Source: Government of Dubai Media Office

The European Commission (EC) approves three aid schemes for the French aviation sector:

The EC approved, for the first time, three state aid schemes for airports and airlines on the basis of the new Guidelines on State aid to airports and airlines adopted in February 2014. The Commission considers, in particular, that these schemes for the French aviation sector promote regional connectivity without causing undue distortion of competition in the Single Market. The schemes will enable France to grant individual aid that complies with the criteria laid down in the Guidelines without further intervention by the Commission.

The three aid schemes notified by France concern the three main types of aid governed by the new Guidelines, namely investment aid and operating aid to airports and start-up aid for new routes. The Commission takes the view that the schemes, which have been approved for a period of 10 years, and the monitoring arrangements put in place by the French authorities will ensure



that France complies fully with the new Guidelines.

The schemes will provide a clear and effective legal and economic framework for aviation operators, while promoting the coherent use of public funds for the benefit of the various stakeholders. The aid will therefore help to improve regional connectivity, combat air traffic congestion and facilitate regional development.

Source: European Commission

UK CAA launches legal action against carriers in breach of consumer rights:

Aer Lingus, Jet2 and Wizz Air are facing legal action by the UK Civil Aviation Authority (CAA) for breaching consumer law.

The UK regulator says it is stepping in “to safeguard the rights of millions of passengers” following a six-month review of airline policies in relation to supporting passengers during disruption. This includes their approaches to paying flight delay compensation and the provision of information about passengers’ rights.

In addition, the CAA said that Jet2 and Aer Lingus had failed to supply “satisfactory evidence” that they proactively provide passengers with information about their rights during disruption in line with the requirements set out in European Commission regulation EC261.

The three airlines must implement the changes set out by the CAA or face the prospect of a court order.

The CAA said it also had concerns about the way Ryanair was assessing some passenger claims, and was therefore reviewing the carrier’s approach to assessing passenger claims for flights disrupted by technical faults.

The CAA’s review looked at the policies of the 15 airlines operating in the UK with the highest passenger figures, accounting for more than 80% of the UK’s aviation market. The other airlines included were British Airways, easyJet, Emirates, FlyBe, KLM-Air France, Lufthansa, Monarch, Thomas Cook, Thomson Airways, United Airlines and Virgin Atlantic.

The review was carried out as part of a new enforcement approach that places the onus of compliance on airlines, with the CAA targeting enforcement resources specifically at problem areas.

Source: Air Transport World

Antitrust immunity approved for All Nippon Airways - United Airlines Cargo joint venture on trans-Pacific routes:

All Nippon Airways has been granted in April 2015 antitrust immunity for proposed trans-Pacific cargo joint venture between All Nippon Airways (ANA) and United Airlines (UA) by MLIT (Japan’s Ministry of Land, Infrastructure, Transport and Tourism). ANA applied to MLIT in November 2014 for antitrust immunity to enable ANA and UA to create a more efficient and comprehensive trans-Pacific air cargo business network.

The antitrust immunity enables ANA and UA to jointly manage activities covered by the air cargo joint venture - including network planning, pricing, sales, and handling – on specified trans-Pacific routes. This cargo joint venture is the first of its kind between Asia and the Americas.

The two carriers aim to introduce the joint approach on shipments originating from Japan to the United States and Canada in 2015 with their 168 flights per week on trans-Pacific, and upon readiness extend scope on shipments vice versa with 336 flights per week, and expand its scope countries in Asia and Latin America with 392 flights per week*.

*IATA summer schedule 2015 basis

ANA has launched its air cargo joint venture with German Lufthansa Cargo since December 2014 on their Japan-Europe routes. With granted antitrust immunity, ANA will launch its second air cargo joint venture.

Source: ANA

Delta loses court battle to Boeing over Ex-Im Bank: The federal district court in Washington, D.C., ruled against a claim by Delta Air Lines Co. that it was being harmed by Ex-Im guarantees on loans to foreign airlines to purchase new airplanes from Boeing.

The specific issue in this case was an Ex-Im Bank loan guarantee to Air India to purchase new jets from Boeing. Delta, and its co-plaintiffs, argued that the loan guarantees amounted to support for foreign carriers to compete against U.S. carriers.

According to the court ruling, using the largest possible savings in interest costs as a result of the Ex-Im Bank’s guarantees, Air India would have saved USD 12 million in interest payments over the 12-year life of the loan. The judge was not impressed:

“Economically speaking, Plaintiffs’ hypothetical is unconvincing because it seems to treat the total \$12 million in interest savings over the life of the loan as an upfront cash payment that Air India could accumulate and immediately use to buy new aircraft, which clearly is not accurate or realistic. Yet even treating the interest savings this way, Plaintiffs’ suggestion that any financially sensible airline would commit to purchase aircraft that are worth \$360 million, and that therefore would cost between \$3 billion and \$5.25 billion to operate over the lifespan of the aircraft, in order to save \$12 million over 12 years in another transaction is unpersuasive and contrary to the record in this case.”

The Ex-Im Bank’s charter expires at the end of June. If Congress does not even hold a reauthorization vote, the bank will die without a sound.

Source: 24/7 Wall St.

FAA proposes almost USD 2 million in civil penalties against Air Methods Corp., Beechcraft Corp. and GoJet Airlines:

The U.S. Department of Transportation’s Federal Aviation Administration (FAA) proposed a USD 1.54 million civil penalty against Air Methods Corp. of Englewood, Colo., for allegedly operating Eurocopter EC-130 helicopters on dozens of flights when they were not in compliance with Federal Aviation Regulations.

The (FAA) also proposed a USD 430,000 civil penalty against Beechcraft Corp. of Wichita, Kan., for allegedly failing to maintain the required aircraft production quality control system.



Moreover, the FAA proposed a civil penalty of USD 142,750 against GoJet Airlines, LLC of Bridgeton, Mo., for allegedly violating drug and alcohol testing regulations.

The three companies have 30 days from receipt of the FAA's enforcement letter to respond to the agency.

Source: FAA

FAA proposes fines against S. Vitale Pyrotechnic Industries, FedEx Corp., and Optisource International for alleged Hazardous Materials Violations: The U.S. Department of Transportation's Federal Aviation Administration (FAA) proposed a USD 195,000 civil penalty against of New Castle, Penn., for allegedly violating Hazardous Materials Regulations.

The FAA also proposed a USD 96,200 civil penalty against FedEx Corp. of Memphis, Tenn., for allegedly violating Hazardous Materials Regulations.

The FAA proposed a USD 170,000 civil penalty against Optisource International of Bellport, N.Y., for allegedly violating Hazardous Materials Regulations.

The three companies have 30 days from receipt of the FAA's enforcement letter to respond to the agency.

Source: FAA

Kremlin okays USD 335 million in state aid to UTair: UTair (UT, Khanty-Mansiysk) is set to secure RUB 19 billion (USD 335 million) in guarantees from the Russian Government, Minister of Economic Development Alexei Ulyukaev has announced. The struggling UTair Aviation Group had originally applied for RUB 40 billion (USD 696 million) in funding late 2014, which was rejected by the Kremlin.

The funds will go towards debt restructuring including the settlement of outstanding dues owed to banks, aircraft lessors, aviation fuel suppliers, as well as MRO and airport fees. Since late 2014, creditors have stepped up their claims with Avialeasing, Alfa Bank, and lessor UGRA SPb among the largest claimants to have filed bankruptcy petitions against UTair.

Source: Ch-aviation

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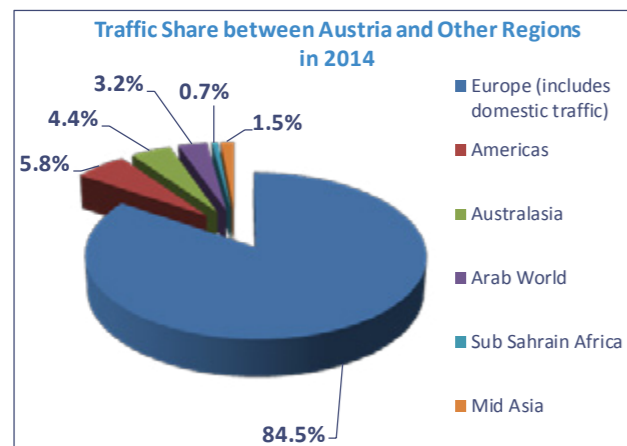


AN AVIATION MARKET IN FOCUS: AUSTRIA

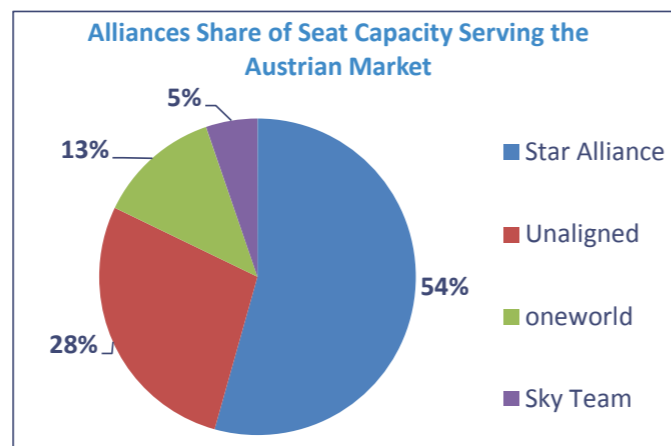
The Republic of Austria

- **Population:** 8.58 million
 - **Land area:** 83,879 km²
 - **Number of passengers in 2014:** more than 25.9 million passengers were handled by Austria airports.
 - **Number of commercial airports:** 6 commercial airports
 - **Austrian-based airlines:** Austrian Airlines, InterSky, Niki, and Welcome Air
- Aviation Policy:**

- The Supreme Civil Aviation Authority is tasked with the regulation of the legislative basis on national level, the representation of Austria at the EU and at international organizations as well as the negotiation of bilateral aviation agreements.
- Austria enjoys an open market in the EEA; and benefits from comprehensive agreements signed between the EU and third countries such as Morocco and Jordan.



Source: AACO, IATA



Source: AACO, FlightMaps Analytics March 2015

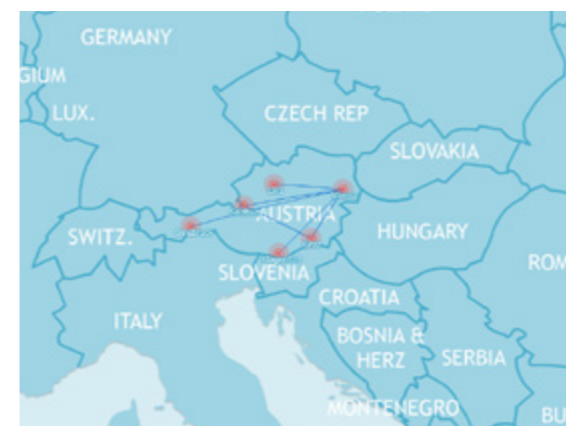
The Austrian aviation market links 155 cities worldwide (click on image for detailed view)



Source: AACO, FlightMaps Analytics

March 2015

The Austrian domestic aviation in March 2015



Source: AACO, FlightMaps Analytics

Route	Seat Capacity*
Innsbruck - Vienna	26,993
Graz - Vienna	16,545
Klagenfurt - Vienna	16,145
Salzburg - Vienna	13,550
Linz - Vienna	10,325
Graz - Salzburg	4,116

Source: AACO, FlightMaps Analytics

* This includes seat capacity in both directions

The city pairs on the right accounted for the total seat capacity scheduled within Austria in March 2015.

Airline	Seat Capacity
Austrian (OS)	1,189,222
airberlin (AB)	247,521
NIKI (HG)	221,072
Lufthansa (LH)	219,312
Germanwings (4U)	134,884
easyJet (U2)	78,696
Transavia (HV)	70,394
Turkish Airlines (TK)	65,045
British Airways (BA)	55,076
Emirates (EK)	46,252

Source: AACO, FlightMaps Analytics

Top 10 airlines operating by seat capacity to and from Austria in March 2015

The top 10 airlines on the left offered almost 2.33 million seats (80.57% of the scheduled seat capacity) to and from Austria in March 2015.

Route	Seat Capacity*
Frankfurt - Vienna	134,817
Vienna - Zurich	110,747
Duesseldorf - Vienna	101,338
Berlin - Vienna	95,730
London - Vienna	89,087
Paris - Vienna	85,628
Istanbul - Vienna	77,149
Munich - Vienna	71,856
Hamburg - Vienna	66,556
Moscow - Vienna	61,965

Source: AACO, FlightMaps Analytics

* This includes seat capacity in both directions

Top 10 routes by seat capacity to and from Austria in March 2015

Around 0.89 million seats were offered on the top 10 routes to and from Austria in March 2015, representing a 30.98% of the total capacity offered to and from Austria.



WORLD NEWS

Qatar hosts 3rd DGCA-MID meeting: The Third Meeting of the Directors General of Civil Aviation-Middle East Region (DGCA-MID/3) took place on 27-29 April 2015 at the Marriott Hotel, Doha. The meeting was hosted by Qatar Civil Aviation Authority (QCAA). AACO participated in the event and submitted four working papers on aeropolitical relations, consumer protection issues, Montreal Protocol 2014, and sharing of threat/risk assessments. The report of the meeting can be downloaded [here](#).

US Transportation Secretary Foxx announces improved Aviation Safety Rating for India: US Transportation Secretary Anthony Foxx announced in April that India complies with international safety standards set by the International Civil Aviation Organization (ICAO) and has been granted a Category 1 rating under the FAA's International Aviation Safety Assessment (IASA) program. The announcement was made during a meeting between Secretary Foxx and India's Minister of Civil Aviation in New Delhi.

A Category 1 rating means that the country's civil aviation authority complies with ICAO standards and permits India's air carriers to add flights to the United States using their own aircraft and carry the code of U.S. carriers on their operations.

Source: FAA

US Transportation Secretary Foxx announces completion of major NextGen foundational technology: US Transportation Secretary Anthony Foxx announced a significant NextGen milestone with the completion of En Route Automation Modernization (ERAM), a highly advanced computer system used by air traffic controllers to safely manage high-altitude traffic.

ERAM is the backbone of operations at 20 of the Federal Aviation Administration's (FAA's) en route air traffic control centers. The system, a crucial foundation for NextGen, drives display screens used by air traffic controllers to safely manage and separate aircraft.

The first ERAM system went online at Salt Lake City Center in March 2012. The final installation was completed last month at New York Center.

ERAM uses nearly two million lines of computer code to process critical data for controllers, including aircraft identity, altitude, speed, and flight path. The system almost doubles the number of flights that can be tracked and displayed to controllers. ERAM was designed to be the operating platform for other NextGen technologies, including Performance Based Navigation (PBN), Automatic Dependent Surveillance-Broadcast (ADS-B) and Data Comm.

To see how ERAM works see [En Route Automation Forms NextGen Cornerstone](#)

Source: FAA

IATA Figures -- March passenger demand remains robust, buoyed by Lunar New Year: The International Air Transport Association (IATA) announced global passenger traffic results for March 2015 showing demand (revenue passenger kilometers or RPKs) rose 7.4% compared to March 2014. This was an improvement on February, when year-over-year growth was 6.4%.

The acceleration in the year-on-year comparison reflects the residual impact of the February Lunar New Year celebrations, which tend to boost leisure travel in the weeks before and after the holiday. In 2014, the holiday occurred at the end of January. However, underlying traffic trends confirm demand remains robust. March capacity rose 5.6% and load factor climbed 1.3 percentage points to 80.0%. Domestic markets experienced stronger growth than international markets, but both performed well.

Mar 2015 vs. Mar 2014	RPK Growth	ASK Growth	PLF
International	7.0%	5.4%	78.9
Domestic	8.0%	6.0%	82.0
Total Market	7.4%	5.6%	80.0

YTD 2015 vs. YTD 2014	RPK Growth	ASK Growth	PLF
International	6.3%	5.7%	78.1
Domestic	5.7%	5.0%	80.0
Total Market	6.1%	5.4%	78.8

International passenger markets

March international passenger traffic rose 7.0% compared to the year-ago period. Capacity climbed 5.4% and load factor increased 1.2 percentage points to 78.9%. All regions recorded year-over increases in demand except for Africa.

- **Asia-Pacific airlines** recorded an 11.1% increase in demand compared to March 2014, strongest among the regions. The timing of the Lunar New Year in mid-February contributed to the robust performance as holiday-related travel continued into early March. Capacity rose 7.1%, boosting load factor 2.9 percentage points to 78.5%. The underlying trend in air travel on Asia-Pacific carriers is likely to be weaker than performance suggests as regional trade activity appears to be slowing after strong gains in late 2014.
- **European carriers' international traffic climbed 5.4% in March compared to the year-ago period.** Capacity rose 3.6% and load factor climbed 1.4 percentage points to 80.8%, highest among the regions. While the Eurozone is reporting very weak economic expansion, outside the Eurozone, nations like Turkey continue to record strong growth.



- **North American airlines** experienced just a 2.7% traffic rise in March over a year ago, reflecting the maturity of these travel markets. The US economy continues to lead developed economies in performance. Capacity rose 2.1%, edging up load factor 0.5 percentage points to 80.4%.
- **Middle East carriers** demand climbed 9.8% in March but capacity growth of 11.9% meant that load factor fell 1.5 percentage points to 77.1% compared to March 2014. Middle East economies are comparatively well-placed to withstand the drop in oil prices and measures of non-oil-related business activity continue to show improvement.
- **Latin American airlines'** traffic rose 4.3% in March compared to March 2014. Regional trade volumes have been improving, but the Brazilian economy continues to tread water. Capacity rose 5.5% and load factor slipped 0.9 percentage points to 77.4%.
- **African airlines** endured another month of declining demand, as traffic dropped (1.1%) in March compared to a year ago. The weakness reflects adverse economic developments in parts of the continent including Nigeria, Africa's largest economy, which is suffering from the collapse in oil prices. Accompanying cuts in capacity of (3.2%), pushed load factor upwards 1.4 percentage points to 65.7%, still the lowest among the regions.

Source: IATA

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OUR

PARTNER

AIRLINES



LATEST NEWS

IAG releases Apr. traffic statistics: Group traffic in Apr., measured in RPK, increased by 4% versus Apr. 2014; Group capacity measured in ASK rose by 6.4%. Group premium traffic for Apr. increased by 5.3% compared to the previous year.

Strategic Developments:

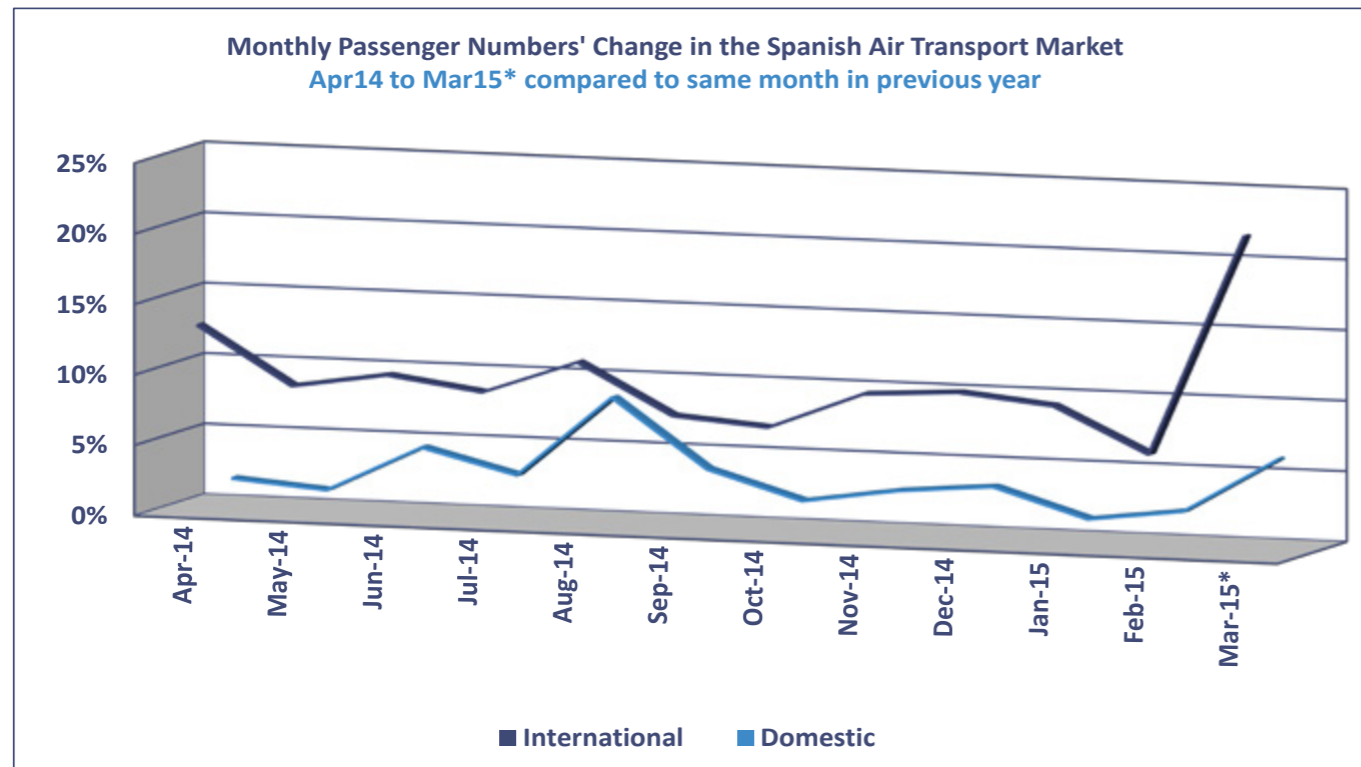
IAG has taken delivery of its first five A320s standardised aircraft which have joined Vueling's fleet. The aircraft are part of IAG's harmonisation plan which aims at reducing costs by standardising its A320 fleet across the Group.

IAG releases 1st quarter results for 2015:

- Q1 operating profit €25 million (2014: operating loss of €150 million)
- Revenue for Q1 up 12% to €4,707 million, up 3.7% at constant currency
- Passenger unit revenue for the quarter up 6.9% and down 0.8% at constant currency
- Fuel unit costs for Q1 down (4.5%), down (11%) at constant currency
- Non-fuel unit costs for the quarter up 5.9%, down (2.7%) at constant currency
- Cash of €6,003 million at 31 March 2015 was up €1,059 million on 2014 year end
- Adjusted gearing down 3 points to 48% and adjusted net debt to EBITDAR improved 0.2 to 1.7 times.

SPAIN TRAFFIC

The Spanish air transport market expanded by 5.9% in February 2015 over February 2014 in terms of number of passengers traveling to, from & within Spain, and is estimated to have grown in March 2015 by 19.3% compared to March 2014.

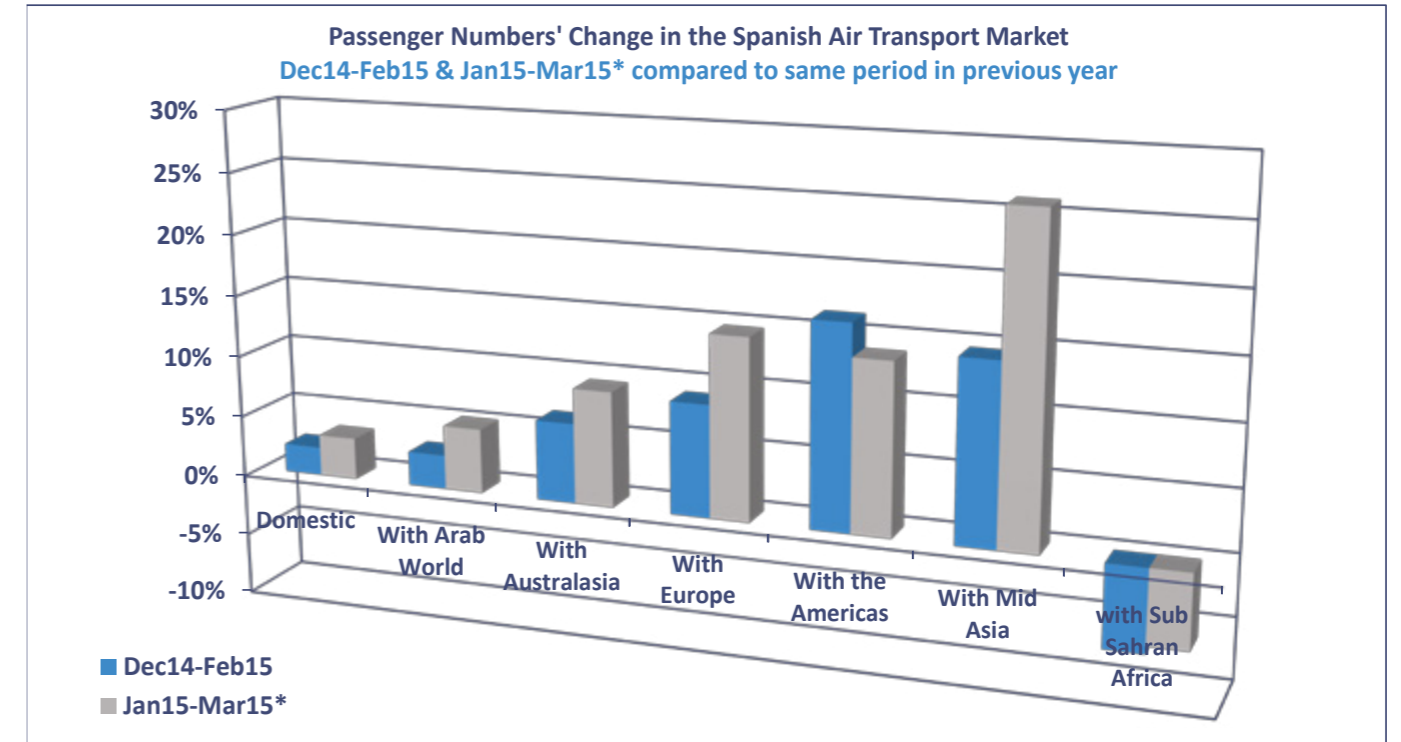


Source: AACO, IATA

*Estimated



Looking at the Spanish market traffic flows, the international European market represented in February 2015 66.7% of the total market, and is expected to have grown to 71.3% in March 2015. Traffic between the Arab world and Spain represented 2.3% of the total Spanish market in February 2015, and is estimated to have shrunk to 2.1% in March 2015.



Source: AACO, IATA

*Estimated

In February 2015, Ryanair was the biggest carrier operating to, from and within Spain by number of passengers, boarding 1.44 million pax, which represented an increase of 20.3% over February 2014 operations.

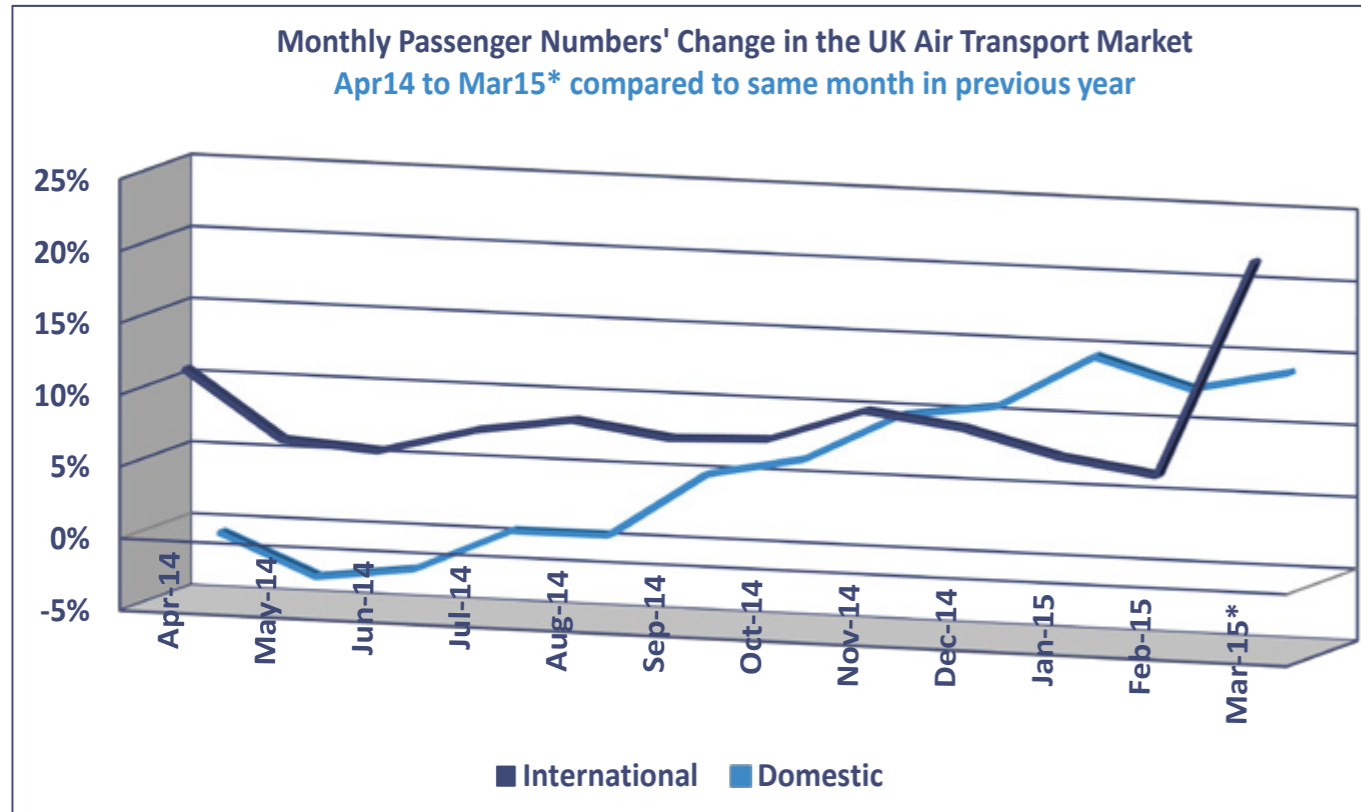
Airline	Feb-15	Change	Airline	Feb-15	Change
FR	1,440,356	20.3%	LH	172,118	(5.6%)
IB	1,003,050	8.3%	BA	142,710	22.7%
U2	708,568	0.0%	AF	137,205	3.6%
VY	698,685	2.7%	ZB	130,557	(14.5%)
UX	476,475	12.6%	DE	121,901	6.1%
AB	398,017	0.3%	KL	112,264	(0.2%)
DY	296,985	15.1%	LX	99,280	(1.6%)
NT	184,145	7.4%	Grand Total	7,608,802	5.9%

Source: AACO, IATA



UK TRAFFIC

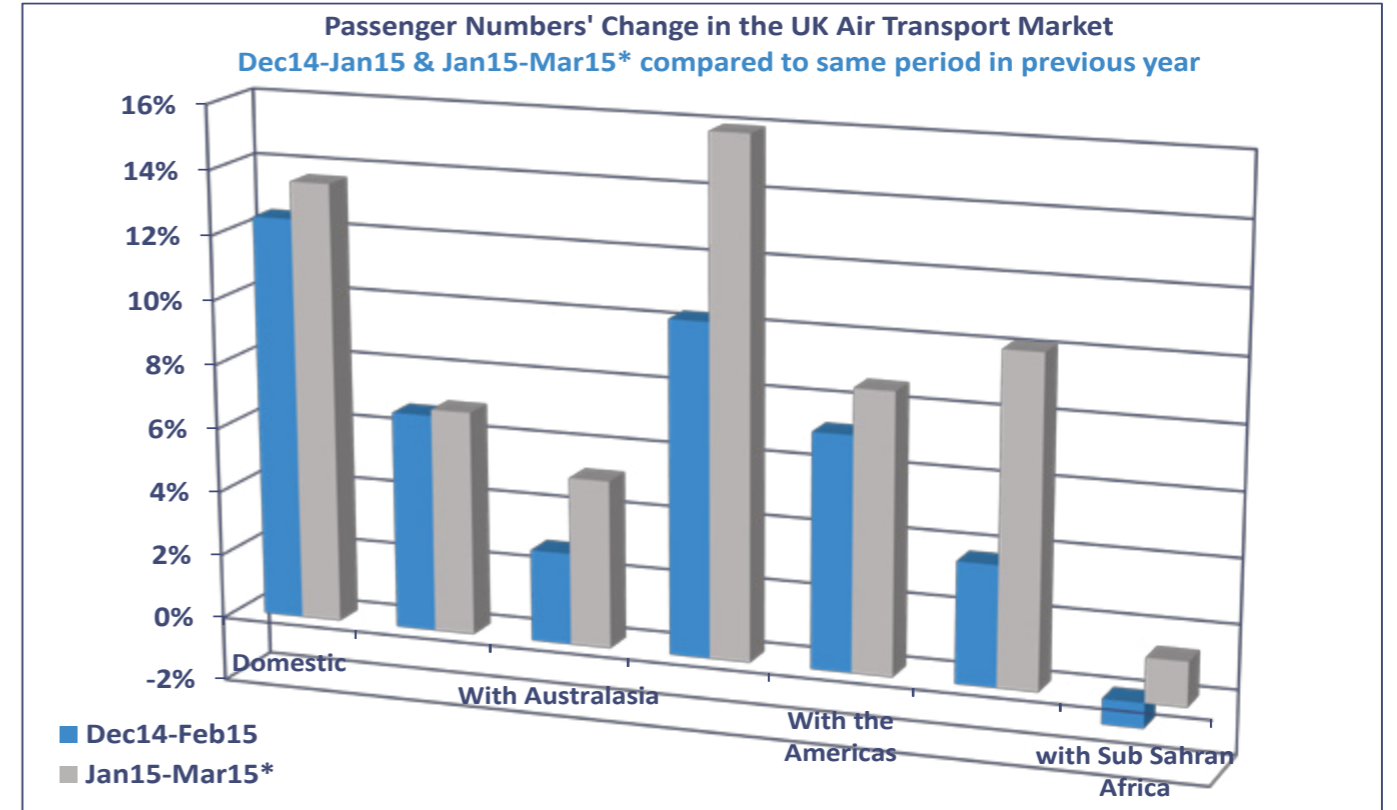
The UK air transport market expanded by 8.0% in February 2015 over February 2014 in terms of number of passengers traveling to, from and within the UK, and is expected to have grown by 21.6% in March 2015 compared to March 2014.



Source: AACO, IATA

*Estimated

Looking at the UK market traffic flows, the international European market represented in February 2015 63.1% of the total market, and is expected to have grown to 65.7% in March 2015. Traffic between the Arab world and the UK represented 4.2% of the total UK market in February 2015, and is expected to have shrunk to 3.8% in March 2015.



Source: AACO, IATA

*Estimated

In February 2015, easyJet was the biggest carrier operating to, from and within the UK by number of passengers, boarding 2.53 million pax, which represented an increase of 11.3% over February 2014 operations.

Top 15 Airlines Operating in the UK Market					
Airline	Feb-15	Change	Airline	Feb-15	Change
U2	2,534,402	11.3%	KL	270,596	(1.0%)
FR	2,092,881	26.2%	DY	264,821	43.9%
BA	2,074,224	3.9%	LH	238,267	(8.4%)
BE	598,616	20.0%	ZB	230,588	(5.7%)
EK	334,787	12.8%	LX	140,314	(0.9%)
VS	329,872	(1.2%)	AF	135,039	(23.7%)
EI	274,077	(6.4%)	SK	132,251	(2.2%)
W6	271,484	33.0%	Grand Total	12,472,195	8.0%

Source: AACO, IATA



LATEST NEWS

Jet Airways and Air Seychelles unveil codeshare partnership: Jet Airways and Air Seychelles unveiled a codeshare partnership. The agreement heralds an era of closer cooperation between the two airlines which, in subsequent months, will include reciprocal frequent flyer programmes, cargo handling, and expansion of codeshare arrangements.

Jet Airways will place its “9W” code on Air Seychelles’ four per week flights between Mumbai and Mahé as well as the carrier’s flights to Abu Dhabi and Johannesburg.

In turn, Air Seychelles will place its “HM” code on Jet Airways’ domestic services from Mumbai to Ahmedabad, Jaipur, Kochi, and Thiruvananthapuram, and also on Jet Airways’ international services between Abu Dhabi and Mumbai.

Jet Airways codeshares with Garuda Indonesia and Vietnam Airlines: Jet Airways has expanded the scope of its codeshare agreements with Garuda Indonesia and Vietnam Airlines.

Jet Airways placed its code (9W) on Garuda Indonesia flights operating between Singapore (SIN) and Bali Denpasar, (DPS) in Indonesia.

Similarly, Jet Airways placed its code (9W) on Vietnam Airlines’ flights operating between Singapore and Phu Quoc Island.

Jet Airways strengthens domestic network with 31 additional daily frequencies: Jet Airways has significantly strengthened its domestic service network with the introduction of 31 additional flights in the 2015 summer schedule.

The additional daily Boeing 737 frequencies will help Jet Airways improve connectivity and provide greater convenience and choice for its guests.

Jet Airways enhances connectivity between emerging cities: Jet Airways has introduced new flights between Ahmedabad and Bhopal/Indore as well to Hyderabad via Pune. These new ATR services will operate six days a week.

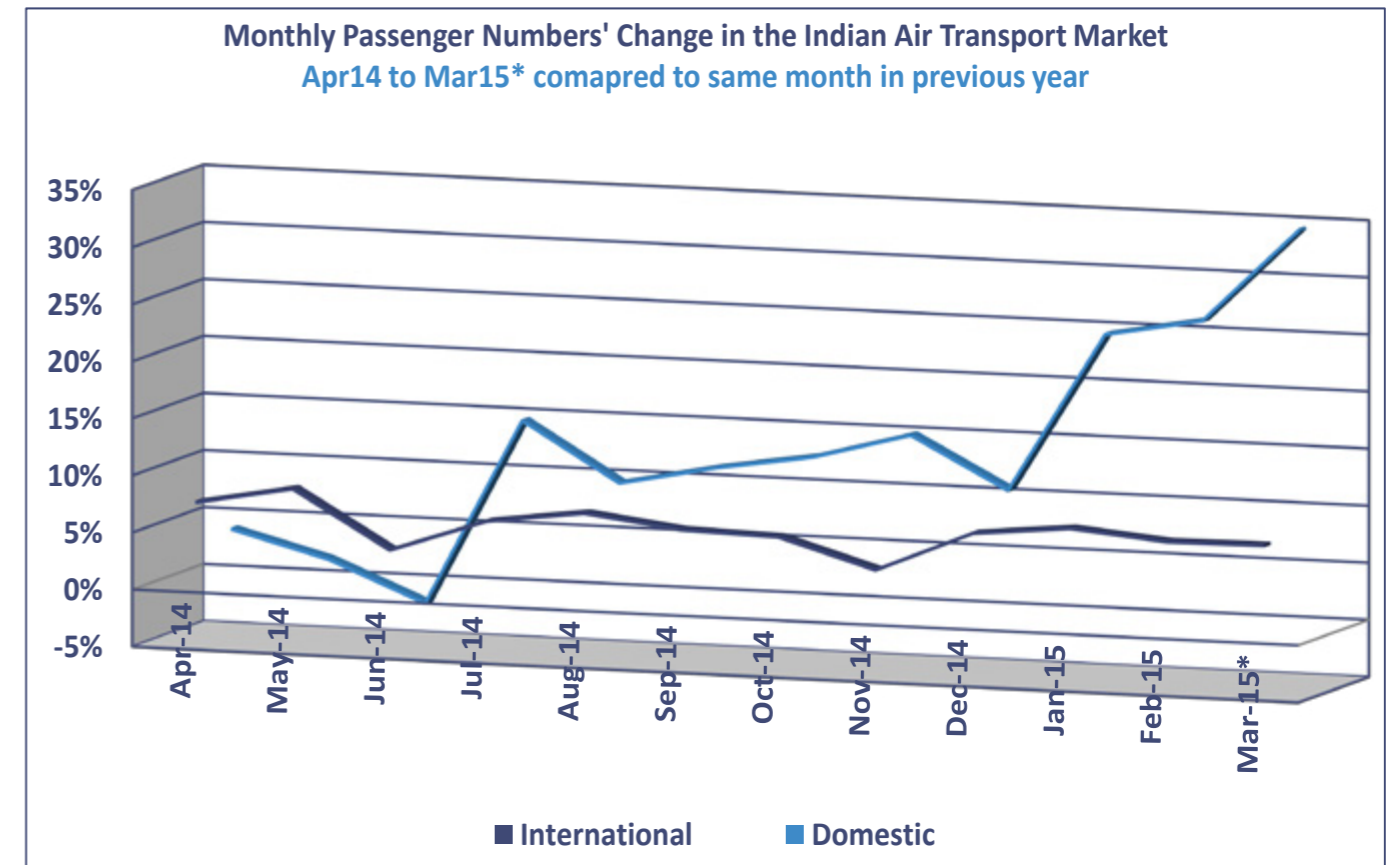
Jet Airways signs codeshare agreement with Bangkok Airways: Jet Airways and Bangkok Airways have entered into a codeshare agreement. Under this reciprocal codeshare arrangement, Jet Airways will place its marketing code on Bangkok Airways’ flights between Mumbai (BOM) and Bangkok (BKK). Likewise, Bangkok Airways will place its marketing code on Jet Airways’ operations between Bangkok (BKK) and Mumbai (BOM).

Jet Airways launches ‘FAST-TRACK’ - a premium cargo offering on the airline’s domestic network: Jet Airways has launched a premium cargo product branded FAST-TRACK(SM) that offers customers an express service on the airline’s domestic network to send urgent shipments within a defined timeframe.

This new offering from Jet Airways Cargo will provide priority access to capacity, later bookings and guaranteed uplift with a money back guarantee in case of non-delivery of service.

INDIA TRAFFIC

The Indian air transport market grew by 18.1% in February 2015 over February 2014 in terms of number of passengers traveling to, from and within India, and is estimated to have grown by 22.9% in March 2015 compared to March 2014.

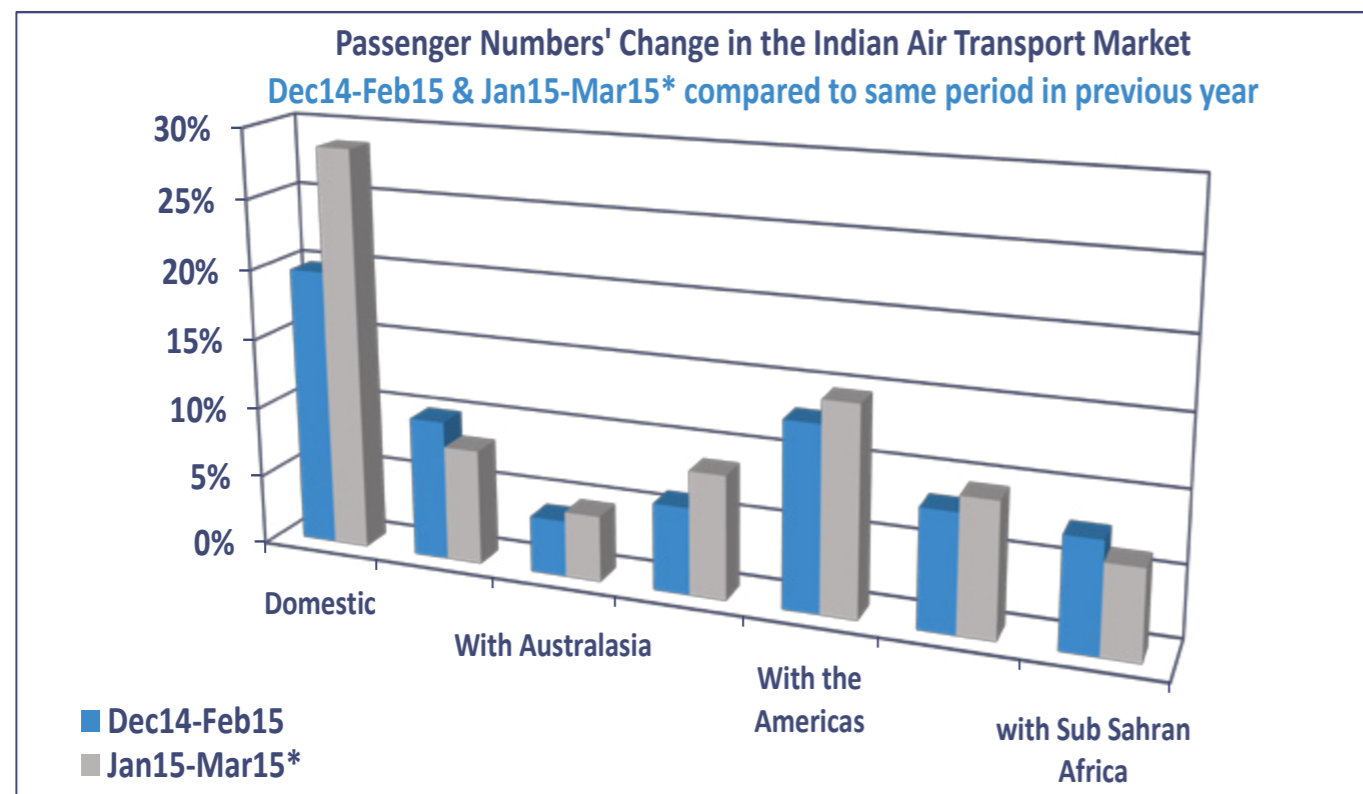


Source: AACO, IATA

*Estimated



Looking at the Indian market traffic flows, the domestic market represented in February 2015 59.3% of the total market, and is estimated to have grown to 61.2% in March 2015. Traffic between the Arab world and India represented 16.3% of the total Indian market in February 2015, and is estimated to have shrunk to 15.1% in March 2015.



Source: AACO, IATA

*Estimated

In February 2015, Indigo Airlines was the biggest carrier operating to, from and within India by number of passengers, boarding 2.22 million pax, which represented an increase of 51.7% over February 2014 operations.

Top 15 Airlines Operating in the Indian Market					
Airline	Dec-14	Change	Airline	Dec-14	Change
6E	2,236,152	51.7%	EY	150,126	76.5%
9W	1,528,779	36.5%	QR	137,724	3.2%
AI	1,286,076	24.4%	G9	122,469	3.7%
SG	572,676	(36.1%)	SV	115,898	11.1%
G8	543,764	26.3%	SQ	105,917	(8.7%)
EK	432,575	11.9%	TG	99,879	46.9%
IX	209,219	0.2%	WY	95,583	2.2%
S2	178,439	(26.5%)	Grand Total	9,195,385	18.1%

Source: AACO, IATA

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LATEST NEWS

Turkish Cargo strengthens its presence in the East as well with the launches of freighter services to Lahore and Bahrain: Turkish Cargo inaugurated service to the Far East, beginning weekly freighter services to Lahore as its 17th dedicated freighter service in the Far East, and to Bahrain as its 8th dedicated freighter service in the Middle East as from 7 April 2015.

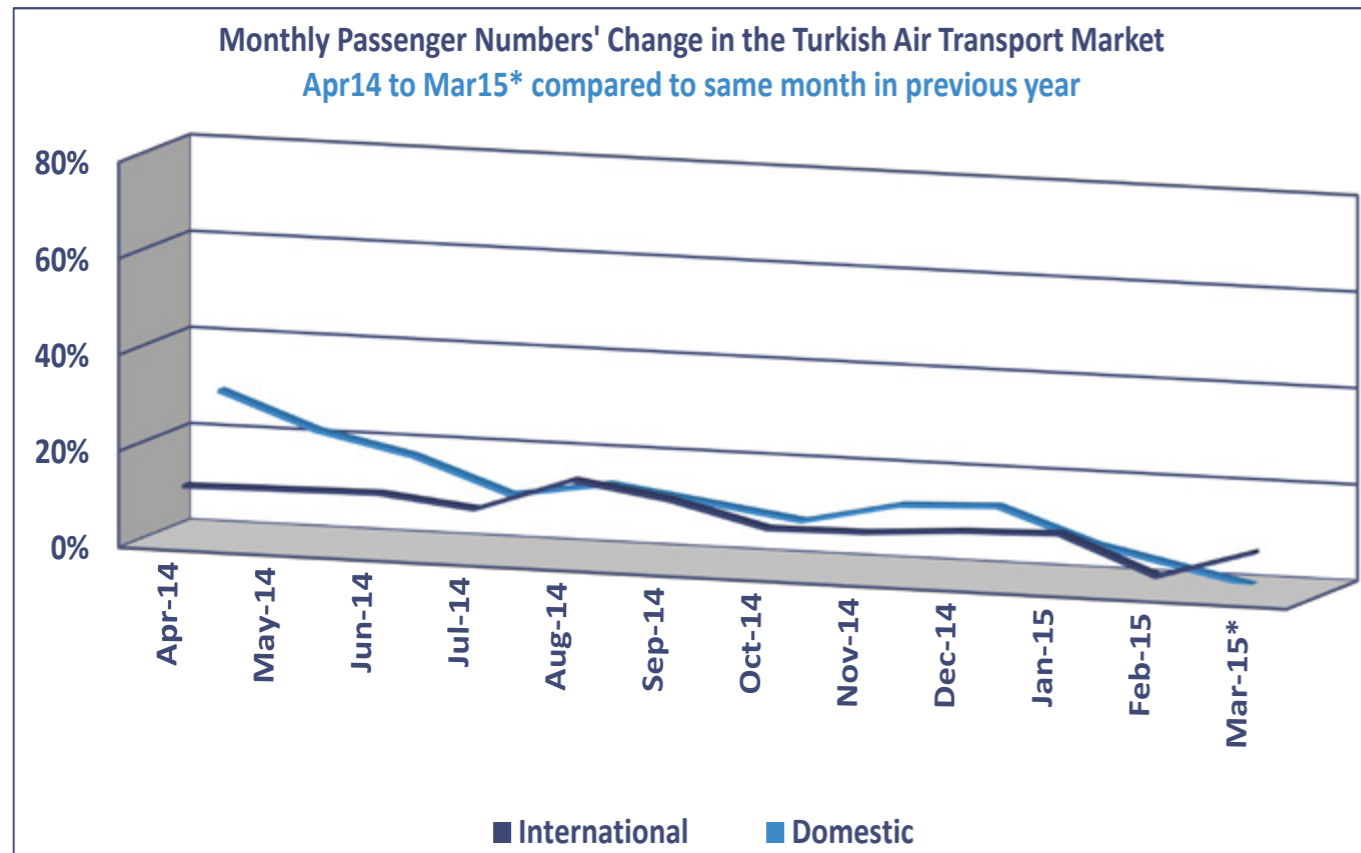
Turkish Airlines adds its 2nd destination in California and the 11th in the Americas by inaugurating flights to San Francisco: Turkish Airlines added San Francisco to its global network, which will be operated 5 times a week.

Turkish Airlines adds Bari as its 10th flight destination in the Italy: Turkish Airlines added its 10th destination in Italy after Pisa by inaugurating flights to Bari, which will be served 4 times a week. With existing services to Rome, Venice, Milan, Turin, Naples, Bologna, Genoa, Catania and Pisa, Turkish Airlines adds flights to Bari as its 10th destination in Italy.

Turkish Airlines adds Porto to its network: With existing services to the capital Lisbon, Turkish Airlines added flights to Porto as its 2nd destination in Portugal. Flights between Istanbul and Porto will be operated 4 times per week.

TURKEY TRAFFIC

The Turkish air transport market in February 2015 grew by 3% over February 2014 in terms of number of passengers traveling to, from and within Turkey, & is estimated to have grown in March 2015 by 4.5% compared to March 2014.

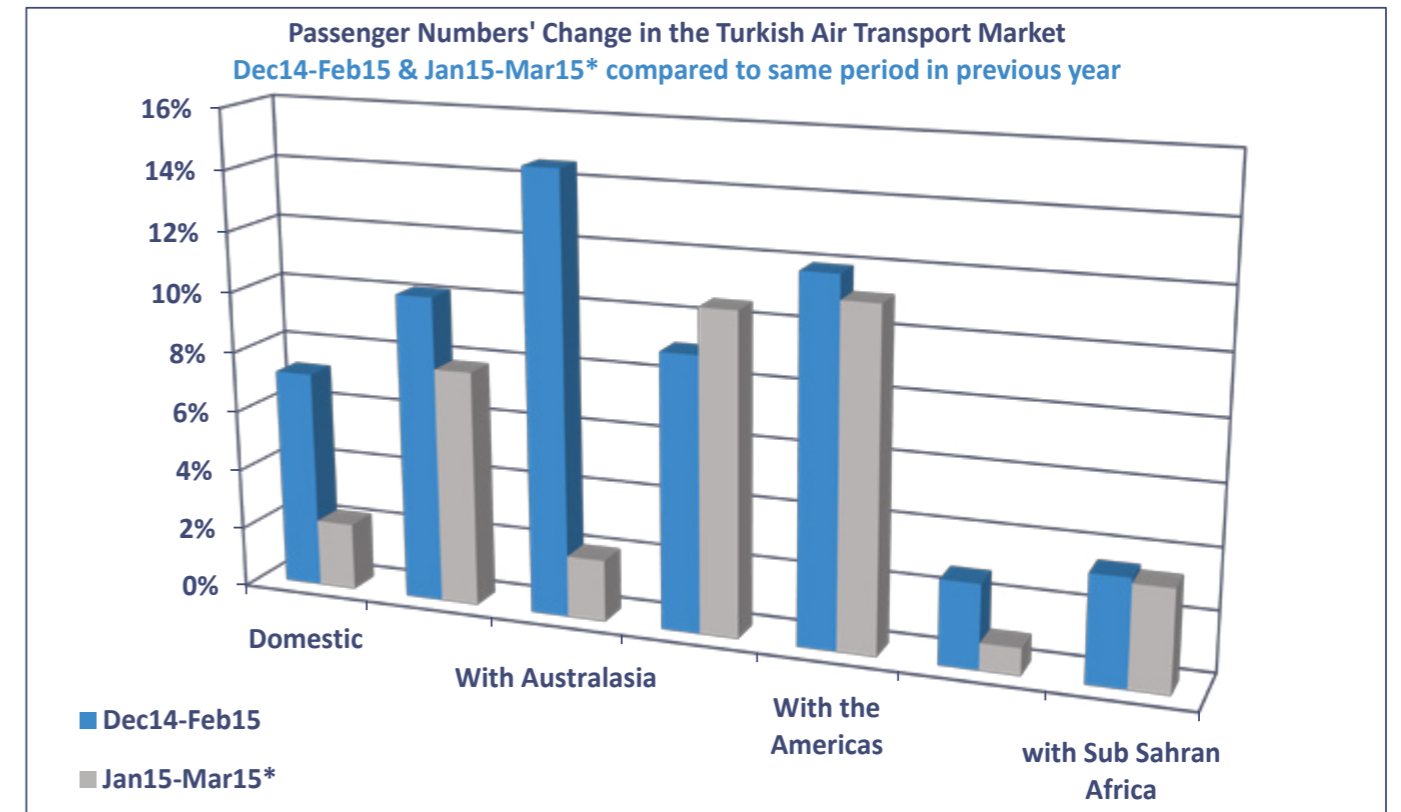


Source: AACO, IATA

*Estimated



Looking at the Turkish market traffic flows, the domestic market was the biggest market. It accounted for 47.8% of February 2015 traffic, and is expected to have shrunk to 42.5% in March 2015. The European market (international traffic between Turkey and Europe) was the second biggest market, accounting for 32.2% of February 2015 traffic, and is expected to have expanded to 38.3% in March 2015. On the other hand, traffic between the Arab world and Turkey represented 9.2% of the total Turkish market in February 2015, and is expected to have shrunk to 8.7% in March 2015.



Source: AACO, IATA

*Estimated

In February 2015, Turkish Airlines was the biggest carrier operating to, from and within Turkey by number of passengers, boarding 2.48 million pax, which represented an increase of 4.7% over February 2014 operations.

Top 15 Airlines Operating in the Turkish Market					
Airline	Feb-15	Change	Airline	Feb-15	Change
TK	2,483,082	4.7%	LH	39,734	(14.7%)
PC	938,912	0.5%	EK	32,095	(0.9%)
XQ	242,531	4.6%	J2	27,978	0.7%
8Q	197,357	20.9%	DE	26,755	113.1%
KK	163,618	(0.4%)	QR	23,358	33.6%
SV	59,750	5.1%	XY	22,682	(22.6%)
AB	48,981	76.0%	W5	22,258	(13.4%)
SU	45,605	13.7%	Grand Total	4,778,173	3.0%

Source: AACO, IATA

OUR

INDUSTRY

PARTNERS NEWS



Air Algérie takes delivery of its new A330-200, equipped with a brand new cabin: On the occasion of the visit to Toulouse of Mr. Bouloufi Mohamed Salah, the CEO of Air Algérie presented its new cabin to the media. The three Airbus A330-200 aircraft that will soon be delivered to the Algerian carrier will be fitted with the new cabin. The purchase of these new A330s is part of a contract signed in January 2014.

Airbus selects Korean Air Aerospace to manufacture Sharklet wingtips for the A330neo Family: Korean Air Aerospace Division has been selected by Airbus to supply new Sharklet wingtip devices including a wingspan extension for the A330neo. Inspired by the curved wingtips on the A350 XWB, the A330neo's devices will increase overall wingspan from 60.3m of today's A330ceo to 64m while conferring increased lift with reduced drag.

Over 1,500 orders for the A330: Airbus' successful widebody A330 Family has passed the major milestone of winning over 1,500 firm orders from over 100 customers. Total sales to date (1,501) include a recent order for four A330-200 Freighters from Turkish Airlines and 25 A330-900neo from Air Lease Corporation.

CIT orders five additional A321ceo aircraft: CIT Group Inc. has placed a firm order for five more A321ceo aircraft, in effect doubling its most recent commitment for five A321ceo's signed at the 2014 Farnborough International Airshow and firmed up in November 2014.

ANA Holdings firms up order for seven additional A321s: ANA Holdings has firmed up an order for seven more A321 aircraft (four A321ceo with Sharklets and three A321neo), following the previous announcement in January 2015.

EASA certifies the latest and most capable 242 tonne A330 version: The latest variant of the A330 – the new 242 metric tonne A330-300 – has achieved certification from the European airworthiness authorities (EASA) following a 100 hour flight-test campaign. Furthermore, and in the near future, the smaller A330-200 model will follow the -300 by benefiting from the 242t take-off weight capability. To date 11 customers have already selected their new A330s to have a 242t capability.

Aircraft Interiors Expo 2015: Airbus recognises cabin BFE suppliers' customer support: At the 2015 Aircraft Interiors Expo in Hamburg, Airbus presented awards in recognition of those cabin Buyer-Furnished-Equipment (BFE) suppliers who achieved excellent level of customer satisfaction in 2014.

Aircraft Interiors Expo 2015: Airbus to offer an Economy Class 'SFE' seat option for the first time on the A320 Family, in partnership with Recarot: Airbus and Recaro Aircraft Seating plan to offer for the first time a "supplier-furnished-equipment" (SFE) Economy Class seat option for A320 Family operators. The proposed new seat, named "3530Swift", is based on Recaro's "BL3530" already developed for the A320 Family.

Airbus' supported university project "Mobile Vacuum Trash Compactor" wins Crystal Cabin Award at Aircraft Interiors Expo in Hamburg: The Airbus' supported university project for the development of a mobile vacuum trash compactor has been awarded with a Cabin Crystal Awards in the Category University. The innovative concept provides significant weight reduction, better space utilisation and less system complexity by using the on-board vacuum toilet system or waste water system as pressure source for a compaction mechanism.

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amadeus Elavon and Amadeus join forces to make booking and paying for flights more seamless for travellers:

Elavon and Amadeus announced during the annual Elavon Travel Symposium that they have signed an agreement to integrate Elavon's payment processing solutions into the Amadeus Payments Platform (APP). Airlines connected to the APP can now access Elavon's advanced payment processing solutions. In doing so, they will be able to manage chargeback services and reduce the cost of card acceptance with Elavon's global processing capabilities in more than 30 countries.

Amadeus announces further expansion of its airport IT business to North America with the acquisition of Air-Transport IT Services, Inc. (AirIT): Amadeus' Airport IT business has firmly established itself in the North American region with the acquisition of AirIT, previously wholly-owned by Fraport AG. It is the second acquisition of well-established airport industry players for Amadeus in the past 15 months. With this acquisition Amadeus significantly expands its presence and its capabilities to serve the North American market, a key region for the airport IT sector. AirIT's solutions are used by 30 of the top 50 busiest airports in the US including Atlanta, Dallas, Los Angeles, Miami, and Charlotte. AirIT uniquely complements Amadeus' business with a strong customer base that encompasses more than 115 airlines and 120 airports predominately in the US, Canada, and the Caribbean. Airports often seek property and revenue management systems in conjunction with airport management systems. This acquisition will allow Amadeus to be more responsive to those customer needs outside of North America by combining its existing airport management solutions with the AirITPROPworks® portfolio, a highly configurable, scalable property and revenue management solution for airports of all sizes that allows for management of contracts, invoices, sales, tenants and more. PROPworks® is already used by four of the five busiest airports in the United States.

Are you a 'simplicity searcher' or a 'social capital seeker'? New study reveals how and why we will travel by 2030: By 2030 more than 1.8 billion of us will travel internationally every year, and what motivates us and how we behave will be radically different to today.

By the end of the next decade, some people will purchase and consume travel experiences almost entirely on the basis of how shareable they are, or how much 'capital' they generate, via social networks. Another group of travellers will demand total simplicity and freedom from having to arrange their own travel by 2030, wanting as much as possible to be done remotely, by third parties. At the same time, a dedicated group will emerge with a desire for only the most hedonistic, indulgent and must-have experiences.

These are just some of the forecasts made in *FutureTraveller Tribes 2030: understanding tomorrow's traveller*, a major new report which launches today identifying the different traveller personalities and segments the industry can expect to emerge and become prominent over the next fifteen years.

Amadeus outlines future of travel in Middle East at ATM 2015: Trade visitors to Amadeus's stand at ATM 2015 - TT7620 at the Technology Hall - gained a first-hand experience of the upgraded 'Selling Platform Connect' (SELCO).

As part of its participation at ATM 2015, Amadeus also hosted a press conference on Day 2 of the event (5 May) to launch its research study: 'Middle East Online Travel Review.'

Amadeus - AACO Partner since 2000



ADNOC Distribution is an integrated oil energy company. Founded in 1973, ADNOC Distribution market and distributes petroleum products and services within the United Arab Emirates.

As one of the largest government-owned petroleum companies in the Arab Gulf, ADNOC Distribution has grown to become a national institution and a major economic driver for the UAE economy.

The company is renowned for its innovative and dynamic approach offering a wide variety of petroleum and natural gas products and services. ADNOC Distribution is committed to providing its customers and strategic partners with reliable products of exceptional quality and services.

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We bring together international companies with more than 30 years of aviation experience to offer world-class flight training for aspiring pilots from locations around the world. Airways Aviation provides a full suite of aeroplane and helicopter flight training courses approved by the European Aviation Safety Agency (EASA) as well as pilot education programs approved by the Civil Aviation Safety Authority (CASA) in Australia, the Civil Aviation Regulatory Commission (CARC) in Jordan and the Civil Aviation Authority (CAA) of Montenegro.

Our Pilot Training Academies located in the UK, Australia, Jordan and Montenegro, provide centralised locations for advanced flight and theory training that prepares students to fly for international commercial airlines.

We have also created a unique international foundation pathway, providing a meaningful introduction to the theoretical and practical aspects of aviation for students with little or no aviation experience, which is delivered at our Aviation Theory Schools in the UAE, Lebanon, Jordan and Malaysia.

As our reputation grows, our education and training facilities are expanding to meet exponential international demand for quality flight training and qualified pilots.

For further information please contact us at learntofly@airwaysaviation.com

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Airways Aviation - AACO Partner since 2014



Air France Consulting, a wholly owned subsidiary of Air France is specialized in air transport consulting, training, management and reengineering services, located at Roissy CDG airport.

Air France Consulting calls on about 200 highly specialized international experts coming mostly from Air France and the SkyTeam Alliance who have built a field proven experience and whose competencies are recognized by the industry. Acting independently with flexibility, Air France Consulting proposes a comprehensive approach on key domains of the air transport such as operations, finance and commercial, maintenance, etc... whether to make you a diagnosis or audit, to set up new or improved processes driven by proven change management techniques or define a coaching and training program.

- **Performance and conformity of flight and ground operations:** EU-Ops, IR-Ops and FCL, CRM, SMS, ETOPS, IOSA & ISAGO Assistance, TRTO, Airline operations organization...)
- **Drivers** to reduce costs and increase revenues (Business Plan, Cost control, Network and Fleet, Revenue Management Pricing, Customer Relationship Management, E-business solutions, Fuel conservation Program, ETS, Procurement process...)
- **Fleet Asset Management:** aircraft specifications, acquisition, lease, sales
- **Maintenance Repair Overhaul & Supply Chain:** EASA 145/ 147 / 21 / 66 / 147, MCC, line maintenance and operational regulatory support, maintenance IT support, supply chain optimization
- **Emergency and Crisis Response plan** with a strong emphasis on customer oriented solutions
- Air France Consulting shares the ambitions of its customers through customized solutions, thanks to a flexible structure ensuring responsiveness and close proximity.

For more information, please contact us at, Telephone: +33 1 7425 4162, email: mail.afc@airfrance.fr

Air France Consulting - AACO Partner since 2008



Kuwait Airways appoints General Sales Agent in Malaysia: APG Malaysia Sdn Bhd, a member of the APG Network, is pleased to announce that Kuwait Airways has appointed its parent organisation, Pacific World Travel Sdn Bhd, as its General Sales Agent (GSA) for passenger and cargo in Malaysia, with effect from 1 April 2015.

Kuwait Airways was established in 1954 and operates scheduled air transport services throughout the Middle East and to the Indian Subcontinent, Europe, Southeast Asia and North America. MR. Tunkulskandar, Group President of APG Malaysia said, "This appointment by Kuwait Airways allows us to bring our group's long-established experience and strength of business contacts within the travel and tourism industry of Malaysia to effectively market and promote Kuwait Airways' services." He added that, "The potential market for Kuwait Airways in Malaysia consist of business and leisure traffic travelling to all parts of the Middle East, including Umrah pilgrims to Saudi Arabia, as well as to Europe and North America."

Currently, Kuwait Airways operates 3 weekly flights between Kuala Lumpur (Malaysia) and Kuwait, as well as extension flights between Kuala Lumpur and Jakarta (Indonesia).

For further information, contact:

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APG Network - AACO Partner since 2015



Creating Value * Sector Expertise * Rigor & Discipline

Founded in 2002, Apollo Aviation Group (“Apollo Aviation”) is a multi-strategy alternative investment manager specializing in commercial aviation including buying, selling and leasing aircraft and engines. With more than USD 1.50 billion of assets under management as of December 31, 2013, we are one of the world’s leading mid-life and mature commercial aircraft and engine operating lessors and investment managers.

In the first quarter of 2013, Apollo Aviation formed, AAG Capital Markets LLC (AAGCM), to manage investments in aviation securities. AAGCM now has more than USD 250 million of assets under management.

Led by its founders, William Hoffman and Robert Korn, Apollo Aviation is currently investing a near USD 595 million real asset fund, the Sciens Aviation Special Opportunities Investment Fund II (“SASOF II”), and harvesting a USD 213 million real asset fund, Sciens Aviation Special Opportunities Investment Fund (“SASOF”) as well as several private accounts.

We have built a strong team with deep industry knowledge and extensive relationships throughout the world’s aviation industry. We seek innovative and creative solutions to create value.

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Apollo- AACO Partner since 2013



Reliable tools are essential for airlines to expedite the monitoring process in a market that sees hundreds of thousands of fare changes daily.

You need to gather business intelligence for key markets against your top competitors, but what good is that intelligence if you find out your initiative was not competitively priced after it is too late? Imagine a solution that not only highlights when you are not competitively priced, but it does so up to six months in advance with multiple views to make it easy to spot irregularities.

ATPCO has that solution. Total Price Comparison is a fare management tool that provides airlines with a comparative view of your lowest filed total price including base fare, carrier-imposed (YQ/YR) fees, taxes, and surcharges, against your competitors. Total Price Comparison helps identify when you are not competitive on key elements of the total price and offers multiple options for viewing your data such as calendar and chart views to easily spot trends or pinpoint discrepancies for up to 330 days in advance. Total Price Comparison puts all fare elements for your most important markets at your fingertips. As your trusted technology partner, ATPCO provides detailed monitoring tools to make market research faster and easier. Would you like to know more about Total Price Comparison? We are available to provide counsel and answer questions. Please feel free to contact us.

Europe, Middle East and Africa

Mr. Frank Socha, Regional Director

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ATPCO - AACO Partner since 2014



ATR expands its network of recommended maintenance centers in Brazil: ATR and TAP M&E (TAP Maintenance & Engineering) announced the signing of a dual partnership. On one hand, TAP M&E has joined the network of centers recommended by ATR for the maintenance of the airframes of its aircraft; on the other

hand, the aircraft manufacturer has also chosen TAP M&E as first spare parts repair center in Brazil, for support of its maintenance contracts (GMA: Global Maintenance Agreement) offered to ATR operators. ATR is thus continuing to develop its “MRO” (Maintenance, Repair and Overhaul) network with the first approved center in Latin America.

ATR and AZUL sign a new contract for global maintenance: ATR and the Brazilian airline AZUL signed a contract to renew the global maintenance of the carrier’s ATR fleet, made up of almost 60 aircraft, mostly ATR 72-600s and ATR 72-500s. This GMA (Global Maintenance Agreement) is for duration of five years, and includes the provision of a stock of spare parts at the company’s facilities, including mainly LRUs (Line Replacement Units). The agreement also included the management of the repairs of these parts and restocking them through a pool, and an availability and repair service for propeller blades and landing gear. Through this agreement, AZUL will also have access to the new warehouse that ATR is about to open in São Paulo, in partnership with Helibras.

HOP! introduces first ATR 72-600 to Air France Group: Air France’s regional subsidiary HOP! bolstered its fleet with the introduction of the first of five new-generation ATR 72-600s as part of an agreement with the Danish lessor Nordic Aviation Capital (NAC). The new aircraft joined HOP!’s 24 ATR fleet. The remaining aircraft are expected to be delivered before the end of 2015.

ATR - AACO Partner since 1998



Bloomberg commits to continuous innovation: Long before “Big Data” and “analytics”... before the Internet changed the way markets interacted... before computers were a critical tool for busi-

nesses... Bloomberg pioneered the practice of designing, building and applying information technology to deliver actionable financial insights, data, news and information to its customers. Better known as the “Terminal,” the Bloomberg Professional service has evolved from a desktop-driven technology into a cloud-based software platform, supported by one of the world’s largest private networks.

In 1982, with just two developers in a one-room office, Mr. Michael R. Bloomberg and our founders built the Terminal – the software, hardware and network – from scratch. Three decades and 4,000 technologists later, we continue the efforts of our founders to bring transparency to the global financial markets and push boundaries to deliver unique, valuable solutions to our customers.

A part of our ongoing innovation efforts includes our growing use of open source technologies. We recently joined the [Linux Foundation](http://www.linuxfoundation.org) and are contributing members to many community efforts and projects including [Hadoop](http://hadoop.apache.org), [Solr](http://www.solr.com) and [OpenStack](http://www.openstack.org).

Recently Bloomberg’s Mr. Kevin Fleming sat down for a conversation with our friends at the Linux Foundation during their [Collaboration Summit 2015](http://www.collaborationsummit.com) to talk about our open source strategy.

Bloomberg - AACO Partner since 2013



Boeing, Air Tahiti Nui finalize order for two 787-9 Dreamliners: Boeing and Air Tahiti Nui have finalized an order for two 787-9 Dreamliners, valued at USD 514 million at current list prices.

Air Tahiti Nui, a new 787 customer, has also leased two additional 787-9s through the Air Lease Corporation, based in Los Angeles, Calif.

Boeing delivers Cathay Pacific Airways' 50th 777-300ER: Boeing and Cathay Pacific Airways celebrated the delivery of the airline's 50th 777-300ER (Extended Range). With this delivery, Cathay Pacific will have 67 777s in operation, which also includes 12 777-300s and five 777-200s. Cathay Pacific is slated to receive three more 777-300ERs in 2015 and is one of the launch customers for the 777X with 21 777-9X airplanes on order.

Boeing reports strong first-quarter results: The Boeing Company reported first-quarter revenue increased 8% to USD 22.1 billion on higher commercial deliveries. Core earnings per share (non-GAAP) increased 12% to USD 1.97, reflecting strong performance across the company, and GAAP earnings per share was USD 1.87. The Company reaffirmed its 2015 financial and deliveries guidance. Operating cash flow in the quarter was USD 0.1 billion.

Commercial Airplanes first-quarter revenue increased 21% to USD 15.4 billion.

Commercial Airplanes booked 110 net orders during the quarter. Backlog remains strong with over 5,700 airplanes valued at USD 435 billion.

At quarter-end, Boeing Capital's net portfolio balance was USD 3.4 billion, down from USD 3.5 billion at the beginning of 2. Total pension expense for the first quarter was USD 785 million, down from USD 1,035 million in the same period of 2014. Unallocated pension expense in 2014 included a USD 334 million non-cash charge related to retirement plan changes.

Boeing- AACO Partner since 1998



CHAMP Cargosystems now offers a one-stop, global solution for advanced customs information for 43 countries*! And more countries continue to be added.

With CHAMP's Traxon Global Customs (TGC) cargo airlines can confidently exchange information electronically with 43 country customs authorities regardless of format, communications protocols and processing rules. CHAMP's TGC recognizes existing air cargo information exchange standards such as IATA CargoIMP. This makes the interface to customs simple and immediately available without investing in new technologies.

The innovative service is enhanced by a pro-active, automated alert system when information is missing for customs reporting or responses are received from customs. This greatly reduces declaration errors and delays in shipment clearance.

CHAMP's TGC supports potential data re-use from one customs authority to another providing a single point of connectivity, enabling appropriate security and customs declaration information to be shared automatically with the local customs bodies in different countries. And it provides a full audit trail of customs reports and responses.

**The 43 countries are: Austria, Belgium, Bulgaria, Switzerland, Cyprus, Czech Republic, Germany, Denmark, Estonia, Spain, Finland, France, UK, Greece, Hungary, Croatia, Ireland, Italy, Lithuania, Luxembourg, Latvia, Malta, Netherlands, Norway, Poland, Portugal, Serbia, Romania, Sweden, Slovenia, Slovakia, USA, Bangladesh, Canada, Ethiopian, Israel, India, Liberia, Mexico, Nigeria, Qatar, Trinidad & Tobago, and Argentina.*

CHAMP - AACO Partner since 2010



CFM names LEAP tooling suppliers: After performing an extensive evaluation process, CFM International is granting licenses to three tooling suppliers to support the advanced new LEAP engine. Customers will be able to purchase all LEAP line maintenance and overhaul shop tooling from AGSE, Dedienne Aerospace, and Rhinestahl.

The Power of Flight

The arrangement allows LEAP operators to compare offers from all three fully-licensed suppliers and select the one best suited to their individual price, lead-time, sales, and support criteria. Under the terms of the license, all suppliers provide identical coverage but the agreement is flexible enough to allow customer to split their orders between the three companies. AGSE, Dedienne Aerospace, and Rhinestahl will all provide customer support, training, repair, warranty, and documentation, and each will begin producing annual catalogs starting in 2016.

The LEAP engine has experienced the fastest order ramp-up in commercial aviation history, garnering nearly 8,900 orders and commitments to date. Coupling materials technology with advanced aerodynamic design techniques, the LEAP engine will provide a 15% improvement in fuel efficiency compared to today's best engines, as well as lower noise and emissions. All while maintaining CFM's reliability and low cost of ownership.

CFM celebrates 30 years in China: In December 1985, two Chinese airlines, Air China Southwest and China Eastern Yunnan, took delivery of their first Boeing 737s. These airplanes were powered by CFM International's CFM56-3 engines. CFM was a very young company and these were some of its first orders. Since then, Greater China has become one of the largest and most important customer regions for CFM, with more than 50 airlines in the region ordering more than 3,900 CFM56 and LEAP engines to power more than 1,950 Airbus, Boeing, and COMAC aircraft.

CFM - AACO Partner since 1998



DAE reports record revenue and net income for full year 2014: Dubai Aerospace Enterprise (DAE) Ltd. reported Net Income for 2014 of USD 159.5 million, an increase of 43% from USD 111.6 million in 2013. Revenue for full year 2014 increased to USD 2,112 million from USD 2,105 million for full year 2013.

StandardAero makes multi-million dollar investments for in-house plating capabilities and component repair infrastructure improvements: Lockheed StandardAero is making multi-million dollar investments at its component repair facilities in Winnipeg, Canada, and adding significant capabilities to its plating line. These operational upgrades will enhance customer services in the company's facility.

As a result of these investments, StandardAero will provide additional stripping and plating processes for chrome, electroless nickel, sulfamate nickel (hard & soft), cadmium (bright & non-bright), silver, copper and tin plating for aerospace parts and components.

StandardAero launches 2,000+ new component repair capabilities in 2015: StandardAero recently added more than 2,000 new part repair capabilities to its expansive portfolio of industry leading component repair offerings. Growth in StandardAero component repair has continued to surge over the last three years. In 2014, the company repaired more than 35,000 parts while maintaining a 95% on-time delivery rate. The majority of repairs were performed at StandardAero's 250,000 square foot, MRO facility located in Cincinnati, Ohio. Moving forward, the company has expanded its component repair capabilities to a second 100,000 square foot facility in Winnipeg, Canada, to accommodate additional engine lines and unique repair development capabilities.

DAE - AACO Partner since 2014



Engine Lease Finance Corporation (ELFC) has become the go-to spare engine lessor in the MENA region. In 2013 and 2014 we provided short and long term spare engine

leases to long-standing customers, who have a clear preference to lease from ELFC over any other, based on their experience of working with us.

However, we also opened business with new airlines for the first time. Including considerable sale-lease-back transactions. Our message is now almost universally accepted that ELF transactions offer:

- A means to pass on future engine value risk;
- Potential to generate profit for your airline;
- Cost efficiency – ELFC’s fixed monthly rental rates compare favourably to continued ownership costs;
- Reduced need for airlines to tie-up capital in spare engines, it is more efficient to rent for as long as necessary from ELFC.
- Open access to ELFC’s independent dedicated technical team.

Our reputation as the largest and most financially capable independent aero-engine lessor is further enhanced this year by the transition to our new parent, Mitsubishi UFJ Lease and Finance Company (MUL). The benefits to ELFC of this transfer of ownership are manifold: on the one hand it retains the strength of the financially-powerful ownership of the Mitsubishi UFJ Financial Group and on the other, by moving from the banking side of the Group to the leasing side, it becomes more closely aligned within the asset-management culture developed under MUL’s flexible, non-banking organisation.

We have spare engines available to lease to your airline and we have the financial strength to provide favourable terms for sale-leaseback.

For more information, please contact SVP Mr. Julian Jordan at e-mail: julian.jordan@elfc.com

ELFC - AACO Partner since 2003



Farelogix and Switchfly collaborate to deliver dynamic merchandising and personalization for airline e-commerce: Farelogix and Switchfly announced a technology collaboration to deliver a series of website and mobile solutions for airline-controlled merchandising and personalization. The collaboration brings together Switchfly’s leading SaaS platform and website development expertise – including an unmatched supplier network, consumer loyalty capability, premium content sources and data-driven optimization – with Farelogix’ award-winning airline Merchandising (FLX-Merchandise) and Gateway (NDC-Xpress) technologies. Designed for mid-tier airlines seeking to rapidly enhance their merchandising and retailing strategies, the combined Switchfly-Farelogix solutions will support a range of approaches for e-commerce integration, ranging from simple “add-ons” for post-booking ancillaries to full end-to-end personalized shopping and booking. The solution will use a standardized NDC XML API.

The relationship between Farelogix and Switchfly is designed to deliver a turnkey sales and implementation package for airlines.

Switchfly will join Farelogix, IdeaWorks Company and other thought leaders at the upcoming Farelogix-sponsored Merchandising Master Class taking place at the Personalisation Summit and 9th Annual Ancillary Merchandising Conference event in Barcelona, Spain on 14 April 2015. Switchfly is also featured as a guest speaker at the summit, sharing expertise on key technologies to deliver personalization.

Farelogix - AACO Partner since 2013



GE Aviation, an operating unit of GE (NYSE: GE), is a leading provider of jet and turboprop engines, components and integrated systems for commercial, military, business and general aviation aircraft and has a global service network to support these offerings. GE Aviation recorded revenues of \$21.9 billion (US) in 2013.

Headquartered in Cincinnati, Ohio (USA), GE Aviation employs more than 40,000 people and operates manufacturing, overhaul, and repair facilities worldwide. About 30,000 jet engines from GE and its partner companies (CFM International and The Engine Alliance) are in airline service. An aircraft powered by GE or CFM engines takes flight every 2 seconds.

Commitment to Technology

GE Aviation invests more than \$1 billion (U.S.) annually in jet propulsion Research & Development programs. This tradition of commitment to new technology has delivered value to our customers around the globe, with a proud list of “firsts” in jet propulsion, tracing back to 1942 with America’s first jet engine. Key development programs underway include the new LEAP engine from CFM International and the GE9X engine for the new Boeing 777X aircraft.

Key engines in production or under development:

GE Aviation is experiencing record production levels for its commercial engines, which stems from record orders placed since 2007. Production reached 3,300 engines in 2012, about 3,600 engine deliveries in 2013, with close to 3,700 engines expected to be produced in 2014. The majority of this increase is driven by orders for GE’s large GE90 and GEnx engines as well as the best-selling CFM56 engines from CFM International.

General Electric - AACO Partner since 2014



GE Capital Aviation Services

GECAS and NORDAM partnership for flight controls begins in July with A320 parts: GE Capital Aviation Services Asset Management Services (GECAS AMS) and NORDAM announced that their partnership to provide airline customers with flight control systems begins on 1 July.

The program begins with Airbus A320 flight controls, which are stocked in Tulsa, Okla., and Victorville, Calif. locations. It will expand soon to include flight controls for other aircraft types, with a goal of expanding the program to other aircraft products in the future.

Announced in 2014, the partnership combines GECAS’ inventory of flight control parts from its aircraft teardowns with NORDAM’s strengths in component repair to offer an airline customer a faster, lower-cost solution than repair of the airline’s part.

GECAS delivers new Boeing 737-800 to Hainan Airlines: GE Capital Aviation Services Limited (GECAS) announced delivery of a new leased Boeing 737-800 aircraft to Hainan Airlines to expand the carrier’s fleet. The aircraft is part of GECAS’ existing order book with Boeing.

GECAS delivers signs purchase-and-leaseback deal with VRG LinhasAéreas S.A. for four new Boeing 800-737s: GECAS announced delivery of a new leased Boeing 800-737 aircraft to VRG LinhasAéreas S.A. as part of a four-aircraft purchase-and-leaseback transaction. The three remaining aircraft in the deal are scheduled for delivery later in 2016, 2015 and 2017.

GECAS - AACO Partner since 2003



GlobalCollect is the most knowledgeable global Payment Service Provider in the world, processing international eCommerce payments for more than 600 of the world's most recognized eCommerce brands in

the digital goods and services, travel, retail and video gaming industries, among many others. With two decades of payments experience, we enable our clients to efficiently and securely accept payments from more than 170 countries in more than 150 currencies.

We offer in excess of 150 local payment methods, including all major credit cards, debit cards and alternative payment methods, giving unparalleled coverage throughout all global regions.

Our robust and redundant systems guarantee our customers high availability and reliability. GlobalCollect's business intelligence tools, Managed Fraud Services and more than 400 payments experts help our clients elevate their payment strategies to become a strategic asset to their companies.

Headquartered in Amsterdam, GlobalCollect has regional offices in North America, Asia Pacific, South America and the EU focused on bringing local presence with global reach and services to our clients.

For more information, please visit: <http://www.globalcollect.com/travel> and follow us on: <http://www.linkedin.com/company/globalcollect> and http://www.twitter.com/Global_Collect

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Global Collect - AACO Partner since 2007



Gogo announces "Crew Connect" service for airline operational service that allows crews to stay connected while in flight: Gogo Inc. announced the launch of its revolutionary crew messaging service: Crew Connect for Airline Operational Services.

Crew Connect is a dynamic messaging platform that allows flight crews to communicate by voice or text messaging with each other and with ground crews while the aircraft is in flight. The service is an application-based service, available on Android, Apple and Microsoft devices that offers group messaging, event-based alerts, multi-media messaging and message tracking.

Interest in In-flight connectivity higher for passengers outside the U.S., according to recent Gogoglobal study on in-flight connectivity: Gogo Inc. recently conducted a global study on traveler interest in in-flight connectivity and connectivity related products and services. The study revealed that interest in these products and services is significantly higher outside the U.S. despite the fact that fewer connected aircraft are operating internationally as compared to within the U.S.

Gogo Business Aviation selected by NetJets for major in-flight connectivity and entertainment program: Gogo Inc. announces that its subsidiary, Gogo Business Aviation LLC, has been selected by NetJets for a new program that will bring a minimum of 650 Gogo in-flight entertainment and connectivity (IFEC) systems to the NetJets fleet.

The program will provide NetJets customers with a full suite of IFEC capabilities including voice and texting (via passengers' own smartphones and mobile numbers), Internet, e-mail, on-demand movies, TV episodes, news, moving maps, flight progress information, destination weather and more.

Gogo - AACO Partner since 2014



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To learn more about Hahn Air's zero-cost solution, please contact Rick Saggar at r.saggar@hahnair.com.

Hahn Air - AACO Partner since 2014



Hogan Lovells is a global legal practice that helps corporations, financial institutions, and governmental entities across the spectrum of their critical business and legal issues globally and locally. We have over 2,500 lawyers operating out of more than 40 offices in Africa, Asia, Europe, Latin America, the Middle East, and the United States. Hogan Lovells is one of a small number of leading global law firms with in-depth knowledge in aviation-related matters worldwide. Our aviation team regularly receives first-tier rankings from Chambers USA., which notes in its 2014 edition "An excellent law firm, staffed by outstanding attorneys, that achieves results; impressive by any measure."

Our aviation team regularly receives first-tier rankings from Chambers USA., which notes in its 2014 edition "An excellent law firm, staffed by outstanding attorneys, that achieves results; impressive by any measure." We are also known for strong cross-border and asset finance work in global markets, earning praise from The Legal 500 for "clarity of thought, a solutions-driven approach and exceptionally talented partners."

Clients benefit from our aviation lawyers' experience in public service, which include positions as Chief Counsel of the U.S. Federal Aviation Administration (FAA), Special Assistant to the Secretary of Transportation, Special Counsel to the Administrator of the FAA, Special Assistant to a member of the National Transportation Safety Board and Executive Assistant to the Chair and Vice Chair of the Civil Aeronautics Board. In addition, our aviation lawyers team with lawyers from the firm's network of more than 40 offices worldwide to address a broad range of legal issues, including antitrust, corporate, finance, environmental, tax, litigation, lobbying, and regulatory matters.

We represent all segments of the aviation industry, such as air carriers, airports, corporate aircraft owners and operators, municipalities, aerospace manufacturers, repair facilities, aviation trade associations, foreign governments, business aviation operators, fractional ownership providers, unmanned aircraft systems providers and operators, and aircraft leasing and financing organizations. The insights we derive from our diverse practice enable us to achieve our clients' goals more efficiently and effectively.

Hogan Lovells - AACO Partner since 2014



HP Enterprise Services is the global business and information technology services division of Hewlett-Packard. As one of the world's leading services organizations, serving more than 1,000 businesses and government agencies in 135 countries, we help clients focus their IT investments to better engage with their customers, manage risk, tackle the explosion of data, and transition to a new style of IT.

Through our seven interconnected practices, we advise, transform, and manage to advance each enterprise,

no matter where they are in their journey. We also bring the best of HP together to deliver innovative solutions that matter to our clients. Leveraging HP's portfolio-one of the most complete in the industry-we offer end-to-end solutions for today's IT environments.

For more than 50 years, we have built a strong reputation of industry expertise and delivering the best client experience in the industry. Our clients have relied on HP Enterprise Services as a partner they can trust to deliver mission-critical services and value to their enterprise.

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HP - AACO Partner since 2014



Inmarsat partners with Australian aviation industry to boost global flight tracking: Inmarsat announced that it is partnering with Airservices Australia and other key aviation industry stakeholders to trial improved flight tracking services on commercial airline flights to and from Australia. The announcement follows a resolution on 6 February by the International Civil Aviation Organization (ICAO) to adopt a new 15-minute tracking standard for commercial aircraft.

Inmarsat is working with industry partners, Airservices Australia, Qantas and Virgin Australia in developing the operational concept for the trial, using Automatic Dependent Surveillance - Contract (ADS-C) satellite technology in Australia's oceanic regions.

Honeywell's GX Aviation hardware successfully completes high-speed data performance tests: Inmarsat and Honeywell have successfully tested over-the-air performance for Honeywell's JetWave MCS 8200 onboard aircraft hardware on Inmarsat's Global Xpress satellite network on 4 March 2015.

Inmarsat-5 F2 successfully deployed into geostationary orbit: Inmarsat-5 F2 has successfully completed its orbital deployment stages on schedule. The testing, expected to take three weeks, marks the final phase in the mission for I-5 F2.

Honeywell, Inmarsat and Kymeta collaborate on advanced, fast in-flight internet connectivity system: Honeywell Aerospace, Inmarsat and Kymeta are working together to design, create and test a new, higher-speed Ka-Band wireless antenna for business and commercial aircraft customers around the globe. The new antenna will have unique and advanced capabilities that will bring faster connectivity and a higher quality broadband service to the aircraft.

Inmarsat confirms Type Approval of Cobham SATCOM's EXPLORER 7100GX Global Xpress terminal: Inmarsat announced that the Cobham EXPLORER 7100GX (E7100GX) terminal is the first vehicle-mounted terminal to receive full type approval for use over the Inmarsat Global Xpress network.

Inmarsat - AACO Partner since 2013

Daily news on www.aaco.org



Innovata, a global leader in travel and hospitality content management and distribution solutions is recognized as a major industry source for worldwide airline schedule and related data. As a partner of IATA in marketing the Schedule Reference Service (SRS) to the aviation and consulting industries,

Innovata maintains one of the world's largest flight databases (passenger and cargo) representing more than 99% of the air segment miles flown worldwide, containing over 900 airlines, 95% of which are updated and refreshed every week.

Innovata delivers comprehensive, accurate and reliable up to date information to meet a wide range of data service needs for aviation related industries and is the market leader in the provision of timetables and route mapping services, via all distribution channels, to airlines and airports worldwide.

Take a look on the AACO website at the dynamic and interactive route network mapping service produced by Innovata, showing direct routes, online and interline connections, and a comprehensive timetable display for all 27 member airlines, dynamically plotted and displayed for users searching and querying: <http://aaco.innosked.com/>

Headquartered in Atlanta, USA, with regional offices in UK and Singapore, Innovata serves over 200 customers, in 52 countries.

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Innovata - AACO Partner since 2003



Established in January 1980 and based in Toulouse, **IAS** is the French Aerospace Industry Association (GIFAS) agency for international professional training. IAS mission is to design and implement professional training solutions dedicated to foreign professionals operating in the aeronautic and

space sector, as partners and/or customers of the French industry.

Whether based upon the schools' academic training or tailor-made by IAS, these solutions leverage the know-how of IAS educational partners and the expertise of its industrial lecturers coming from leading players such as Airbus Group, Thales Group, Dassault Aviation, and Safran Group.

Backed by GIFAS, IAS can build upon its location in Toulouse (close proximity to ISAE, ENAC, CNES and the future Toulouse Montaudran Aerospace Technoparc), and its strong international network.

IAS fast facts:

- more than 3500 professionals from more than 100 countries trained to date,
- customer portfolio of over 150 leading players in the aeronautic and space industry,
- more than 10 training sessions per year,
- 2013 turnover: 3.6 million Euros,
- permanent staff: 12 (as of end 2013) working in 3 teams: Management, Business Development, and Operations.

Regional Main Contact

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IAS - AACO Partner since 2008



Jeppesen adds audio warnings feature to Mobile FliteDeckVFR, featuring Sennheiser headset technology:

Jeppesen recently teamed with Sennheiser to introduce automatic audio warnings as a new feature of its flight information solution for private pilots who fly under visual flight rules – Mobile FliteDeck VFR. The new Mobile FliteDeck VFR audio warning functionality adds another data-driven, or real-time, presentation of flight information for pilots. Using Sennheiser's leading S1 Digital headset, pilots are now able to connect to the app via Bluetooth wireless technology and receive real-time critical airspace and waypoint audio warnings. This enhances pilot workflow and reduces manual interaction and "head down" time while using the app on iPad.

Jeppesen teams with Purdue University for pilot training: Jeppesen will supply Purdue University's aviation program with professional pilot training materials through a new agreement designed to prepare the next generation of student pilots taking to the skies.

As part of the new agreement, Jeppesen will provide the Purdue University aviation program with a professional pilot training kit for student pilots. This customized bundle includes textbook materials for both private pilot and commercial/instrument pilot training and numerous other elements that enhance the student pilot learning process.

Kings Avionics now featuring bundled Jeppesen navigation data and chart services: Jeppesen and Kings Avionics, Inc. now offer Jeppesen's NavData and charting information in bundled hardware and data service options for general aviation pilots. Jeppesen avionics data provides enhanced situational awareness in the cockpit to increase efficiency and situational awareness for general aviation pilots. Industry-leading Jeppesen data now offered through Kings Avionics bundled services include NavData, JeppView charting, Jeppesen obstacle, terrain and cultural information and eCharts for Multi-Function Display (MFD).

Jeppesen - AACO Partner since 2008



Kennedys is a growing international law firm with particular expertise in litigation and dispute resolution. We have a network of over 1,200 people across the UK and Europe, Middle East, Asia Pacific and Latin America. The firm's aviation practice has an exclusive focus on the aviation industry. This enables it to bring a depth and

breadth of specific expertise from its team resources which consist of a range of professionals who have worked in multiple areas of the aerospace industry both as private practitioners and in-house counsel. Our driven team of experienced and highly regarded professionals specialise in providing legal solutions to a wide range of clients in the aviation industry. We are able to advise on all aspects of aviation, commercial, regulatory and liability issues. In respect of liability issues, we have lawyers who have significant experience in dealing with major aviation losses and who are recognized as leading figures in the aviation sector. We are involved in handling a wide spectrum of claims ranging from the legal aftermath of major air accidents through to carriage by air issues involving EU regulations, the Warsaw and Montreal convention regimes. Our team has experience of advising in relation to Insurance and Reinsurance policy interpretation and coverage issues; we have pursued multiple subrogated claims and, where disputes arise, have conducted numerous arbitrations and mediations. Our focus is to provide practical advice to resolve contentious issues. We also have a regulatory team who specialise in advising airlines on the effect of international regulations and compliance in respect of these, including EU regulations and directives; the Chicago Convention together with IATA and ICAO recommended standards and practices. Our aircraft finance team deliver high quality practical legal advice and our clients include airlines (from major airlines to start ups), private individuals and product manufacturers; we were recently named as one of the world's top ten law firms in the aircraft finance sector by the leading publication, Air Finance Journal as well as being the winner of specialist aviation team in the Legal 500 UK Awards 2013. Kennedys are here to provide answers, recommendations, strategy and tactics. We deliver these in plain English and it's what we call Legal advice in black & white.

Kennedys - AACO Partner since 2011

Daily news on www.aaco.org



Lufthansa Consulting

Your Business Runway

Lufthansa Consulting is an international aviation and management consulting company

Since 1988 Lufthansa Consulting, an independent subsidiary of the Lufthansa Aviation Group, has provided services and solutions to the air transportation industry worldwide. Our portfolio and our consulting experts are dedicated to assist aviation specific client groups: airlines, airports and aviation authorities as well as related industries such as ground handling companies, cargo terminal operators, aircraft manufacturers and financial institutions.

Our experts identify improvement potentials quickly and offer customized consulting solutions including know-how transfer and implementation, applying the diversified experience of the entire Lufthansa Group. Our clients benefit from customized business solutions designed by consultants with a global understanding of the industry and in-depth knowledge of factors which are critical for success. We know the aviation business!

Experienced consultants from 17 nationalities work together closely with the client, based on mutual trust, ensuring knowledge transfer and mentoring. Lufthansa Consulting has completed more than 2000 projects worldwide during the past 26 years.

Regional Main Contact

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Lufthansa Consulting - AACO Partner since 2010



In-flight Deaths in commercial aviation - People fly. People die. A few people will fly and die: In-flight deaths (IFD) have been said to be "one of the most overwhelmingly emotional situations possible". Data extracted from MedAire's data base from

almost 100 different airlines, over the last 8 years, allow us to accurately estimate that, on average, 1 case will occur out of 5.7 million passengers carried, or at a rate of 0.08 per billion RPKs.

What are the determinants for such an unwanted event?

The airplane cabin pressure is one equivalent of 6,000 to 8,000 feet when the airplane is at cruising altitude. This implies a reduced oxygen partial pressure. This can be a problem for certain passengers suffering from cardiological or pulmonary conditions.

The sequence of events leading to an IFD may begin well before the flight, and this would be particularly true for regional aviation. A great number of people travelling by air have to walk longer distances and carry more weight throughout the airports than they are used to, or fit to which escalates when they are in a hurry, adding not only more effort but a psychological stress factor to the equation. The bottom line is that, knowingly or not, those people could be easily crossing their safety limits if they already have a subjacent health condition. Frequently individuals, whose death was related to exercise, don't necessarily die during peak effort, but soon after, in the post-exercise period.

Deep vein thrombosis (DVT) is associated with long-haul travel because of the extended periods of immobility in the seated position.

The few necropsy studies done in people who die on board, or shortly after arrival, show many different causes bearing no relation to the flight at all. It is likely people who have died on board would have die in the next few hours, independent of being in flight. In fact it's no surprise that some people will fly because they are ill, wishing to return home to get treatment.

Providing the best resources concerning training, equipment, medical kits and medical support could definitely help in saving some lives.

MedAire - AACO Partner since 2008



Aer Lingus selects Mercator's RAPID Passenger Revenue accounting solution: Mercator announced that Aer Lingus Group plc ("Aer Lingus") has selected Mercator's RAPID Passenger solution

to accelerate Aer Lingus' automation and optimization of passenger revenue accounting. Aer Lingus decided to replace its existing in-house passenger revenue accounting system with RAPID Passenger to facilitate greater operational efficiency, maximize productivity, integrate revenue accounting information with other management information systems and provide meaningful business insights. The implementation of RAPID Passenger will enable Aer Lingus to scale and automate its revenue accounting processes, achieve high accuracy in proration, tax and interline revenue management and meet stringent auditing and industry standards.

Speaking on behalf of Aer Lingus, Mrs. Rosemary Queenan, Manager, Revenue Accounting, said: "We need a revenue accounting solution that is scalable in response to the growth of our company and passenger volumes. Mercator's proven technology will meet those needs. We are looking forward to a very positive business partnership."

Mr. Bernard Donoghue, Chief Commercial Officer, Mercator, commented: "Across the industry, accurate and timely revenue accounting is mission critical to a carrier's business. We know that airline leaders want industry-tested solutions that respond swiftly and intelligently to their operating and financial challenges and we're delighted to have been chosen by Aer Lingus as they work to meet their strategic objectives."

Implementation has already started and RAPID Passenger is scheduled to go live in 2015.

mercator - AACO Partner since 2003



MTU Maintenance completes 15,000 engine shop visits: MTU Maintenance is celebrating 15,000 completed engine shop visits since the foundation of the company 35 years ago. The jubilee engine, a CF34-10E was delivered to Aeroméxico Connect which has been a customer of MTU Maintenance since 2010. MTU Maintenance is

one of the top 5 engine maintenance, repair and overhaul (MRO) providers in the world. Customers benefit from innovative and customized services, high-tech repair solutions and a global network of locations which ensure true MRO alternatives and one-stop shop solutions.

Aeroméxico Connect is the regional airline of Aeroméxico. With a fleet of 65 Embraer aircraft, it is considered the most important regional airline in Mexico and one of the biggest Embraer aircraft operators worldwide offering more than 300 daily scheduled flights to 42 destinations in Mexico, ten in the United States and four in Central America. Only recently, Aeroméxico Connect has expanded its existing exclusive maintenance contract with MTU Maintenance until 2022. The company is now responsible for all 65 CF34-10E engines which power its fleet of Embraer 190s.

The CF34 engine is for regional jets with 50 to 100 seats. As an Authorized CF34 Service Provider, MTU Maintenance's location in Berlin-Brandenburg is specialized in the maintenance of this engine type and the first independent provider worldwide to offer MRO services, including on-wing repairs for all current variants of the engine. Since the start of the program in 2001, MTU Maintenance has completed approximately 1,500 engine or module overhauls, almost half of which on-wing.

MTU - AACO Partner since 2013



NAHCO shareholders to get dividend, bonus as FTZ takes off: Shareholders of Nigerian Aviation Handling Company Plc (NAHCO aviance plc) have cause to smile following the declaration of a cash dividend of 1 cent and a bonus of one new share for every 10 for the year ended 31 December 2014. This is coming even as

the company is set to benefit from its free trade zone subsidiary, NAHCO FTZ, which commenced operations last quarter of 2014. NAHCO ended 2014 with a marginal increase in revenues of USD 0.04 billion, and profit after tax of USD 2.85 million, compared with USD 0.04 billion and USD 4.1 million in 2013 respectively. According to the company, its bottom line was affected by the three months Ebola virus scare which reduced the movement of passengers and cargo flights across West African airports by major international carriers, Nahco's core customers. Also, the company's ratios withered the general high cost of operations, the slowdown in the economy major macro-economic volatility proceeding the 2015 elections. The results were most impacted by pre-operating expenses and sunk cost made in NAHCO FTZ, reducing its overall profitability and performance compared to 2013. NAHCO's bonus declaration plus a cash dividend is the first double corporate action by a listed company and reflects company's continuing strategy for cash retention as development and diversification is deepened in tight market conditions. Speaking on the results, Group Chairman of NAHCO, Mr. Suleiman Yahyah had told shareholders in Abuja May 2014, that a 25-year master plan was being developed for implementation by NAHCO FTZ which will triple its cargo handling capacity in the short term and create a long term pipeline for both its expansion of revenues and consolidate its diversification strategy while supporting Nigeria's exports earnings and trans-shipments capabilities across the west Africa sub region. The FTZ is projected to attract over USD 500 million in new investments in next five years. Many shareholders of the company had expressed excitement and support over the new subsidiary, the first FTZ platform for Cargo Hubbing in Lagos airport modelled like the Dubai, Singapore and Shannon airport Free trade zones.

nahco aviance - AACO Partner since 2014



Absolute Aviation Advantage

The Fight for Global Markets: Is three the magic number? Airline alliances have run their course and will not survive

With the top U.S. and Gulf airline carriers continuing to debate unfair competition, government subsidies and open skies agreements, OAG has released a new research report that uncovers the underlining market dynamics causing a ripple effect across the international airline industry. The report – **The Fight for Global Markets: Is three the Magic Number?** – provides detailed analysis on the uncertain international growth picture facing U.S. airlines today, the current open skies and fair market argument, the growth and decline of regional aviation markets and the evolving roles of low cost carriers and airline alliance programs. The report also explores how dominant airlines have come to power and considers the academic label 'Rule of Three' – where an industry is dominated by three large players competing alongside smaller market specialists – and how that dynamic could play out in a future, consolidated global aviation market. We developed a report using OAG Schedules Analyser and Traffic Analyser which also looks at:

- **Gulf carriers continue to experience rapid growth:** The Middle East has seen the greatest increase in airline seat capacity over the past two decades, and is now 3 times larger than it was in 1996.
- **U.S. faces rising pressure from China:** In the past 5 years, Chinese carriers have increased seat capacity 140% to the U.S. (in a typical week), compared to just 80% growth by U.S. airlines.
- **Recent U.S. consolidation creates 'big three':** Two thirds of domestic capacity in the U.S. is provided by the 'big three' US carriers – American, Delta and United – which together operate 59% of all U.S. seat capacity, up from 37% nearly 20 years ago.

For more analysis and insight the full report can be downloaded [here](#).

OAG - AACO Partner since 2002



UTC Aerospace Systems to resell SITA OnAir's AIRCOM®CONNECT as part of its Electronic Flight Bag solution: SITA OnAir and UTC Aerospace Systems have launched AIRCOM®Connect, the new Electronic Flight Bag (EFB) and Aircraft Communications Addressing and Reporting System (ACARS) software solution. Two airlines will deploy the solution this summer.

AIRCOM®Connect is a standard plug and play offering, meaning EFB applications can now access ACARS narrowband connectivity for all phases of a flight. This new messaging capability means airlines experience the many benefits of ubiquitous ACARS.

SITA OnAir partnered with UTC Aerospace Systems and deployed the software solution on all of the UTC Aerospace Systems EFB hardware platforms. This also includes its latest tablet-interface device (TIM™) which connects to and leverages the UTC Aerospace Systems Aircraft Interface Device (AID) features. AIRCOM®Connect gives airlines the choice of two messaging service options. The first is standard ACARS, which while constrained by message size limitations is compatible with any ACARS ground host processors and with most ACARS routers. The second option is AEEC 841 Media Independent Aircraft Messaging (MIAM) over ACARS. This overcomes the ACARS size limitations, enabling third party applications to transmit large messages over any networks, including VHF, VDL Mode 2, Iridium and Inmarsat. UTC Aerospace Systems has received Federal Aviation Administration (FAA) and European Aviation Safety Agency (EASA) approval for AIRCOM®Connect to be used on their EFB hardware platforms on a range of commercial aircraft types.

OnAir - AACO Partner since 2009



Optiontown is an innovator in the realm of travel options. **With our patented MIT Technology airlines can generate up to 5-7 % more revenue without cash investment or IT development.** Our Post Sale Ancillary

Revenue algorithms sell dynamic travel options to customers after ticket purchase. It generates incremental revenues for airlines and enhances customers travel experience - a win-win for all. Our robust Plug-n-play model allows to launch a trial in 4 weeks with NO Cash Investment, NO IT development and minimal resource requirement for the airline. As there is NO cost involved to the airline, the revenue flows straight to their bottom line. Our ground breaking ancillary revenue solutions have already generated more than 1% of revenues of our partner airlines. For one of our airline partners, we generated USD 2 in incremental "profit" per passenger boarded. Optiontown offers brand-new, customized travel options; addresses constantly changing travel needs and rewards advantageous travel purchase behaviors. Our Upgrade Travel Option (UTo), Empty Seat option (ESo), Flexibility Reward option (FRo), Multiple Booking Option (MBo) and Preferred Flight Option (PFo) are very popular products in the suite of travel products being capitalized by airlines. Optiontown's latest innovation is the revolutionary "Flight Pass Option" that helps to convert customers into Subscribers, generating Perpetual Revenue Streams and Perpetual Customer Loyalty. The Flight Pass Option brings a paradigm shift in selling a dynamic booklet of flight coupons for multiple trips, yet still highly customizable to suit the needs of different customer segments (leisure, SME, corporate etc.). We believe, this will bring a revolution in aviation sales by enabling airlines to gain market share and competitive advantage. With these innovative ancillary travel products offered by Optiontown, travel industry can improve their business performance by generating incremental revenues, enhancing customer satisfaction, increasing load factor and decreasing operational costs. Optiontown is an innovator in the realm of travel options. Our technology has been developed following extensive research at the Center of Transportation Studies, MIT Boston.

Optiontown - AACO Partner since 2011



Established in 2006, **Quali-audit** is an Audit Organization (AO) officially accredited by IATA to conduct IOSA audit (IATA Operational Safety Audit), ISAGO audits (IATA Safety Audit for Ground Operations) and Endorsed Training Organization (ETO) to train IOSA auditors. Quali-audit is an independent, wholly-owned subsidiary of Air France group, with principal offices at Paris Charles de Gaulle airport (France) and additional offices in Atlanta, Georgia (USA) and Buenos Aires (Argentina). We offer a complete range of services including safety and operational audits, training and operational assistance in the fields of air operations. We are committed to assist airlines in achieving a higher level of safety, security and quality.

The Quali-audit team includes 56 highly experienced professionals with multi-cultural background and experience. Our teams of auditors / instructors have an average experience of 30 years in aviation. Many of our auditors were founding members of the IOSA Task Forces that created the IOSA standards and several continue to be actively engaged in the continued evolution of IOSA.

Our services include: IOSA Audit, Gap analysis, Preparation, Follow-up; ISAGO Audit, Gap analysis, Preparation, Follow-up; Operational Safety Audit and Evaluation; US-Department of Defense (DoD) Audit; Line Operations Safety Audit expanded (LOSAe); Other audits including against EASA, FAA, ICAO scope; IOSA Auditor Training (IAT); IOSA Familiarization Training; Quality Auditor Training; SAFA Training; Airline Operational Management Training; Safety Management System (SMS) (Training, Audit, Implementation); Human Factor and CRM Training; Dangerous Goods Training; and Security (SEMS) Training.

We are pleased to offer our services to AACO members and we thank the airline members who already have chosen to work with Quali-audit. Presently we have already offered our services to the following AACO members: Saudia, Yemen Airways, Royal Air Maroc, Middle East Airlines, Air Algérie, Tunisair, Jordan Aviation, Oman Air, Afriqiyah Airways, Libyan Airlines and Nouvelair with excellent feedback.

Quali-audit - AACO Partner since 2008



Rockwell Collins selected by Airbus to provide wireless EFB solution: Rockwell Collins has been selected by Airbus to provide the Electronic Flight Bag (EFB) interface and communication unit (EICU)

for Airbus A320 and A330 aircraft families. The optional system for airlines, exclusively provided by Rockwell Collins, will be available and certified in 2016. The EICU, a lightweight, compact unit that is part of Rockwell Collins' Secure Server Router product portfolio, leverages proven technology from the onboard information management system that the company already supplies for other Airbus aircraft types. It securely connects to portable and factory-installed EFBs in the cockpit via wireless or wired connections.

The system's embedded router enables the EFB to interconnect with select onboard and external networks, including the avionics, maintenance information, airline operating centers, connecting gates and the cabin. This technology finds the most cost-effective communication channel available, whether it is cellular, WiFi, SATCOM or ACARS, for connecting the EFB to external networks. The unit also features a virtual digital aircraft condition monitoring system (ACMS) recorder (VDAR) that leverages the ground cellular/WiFi connectivity to automatically download quick access recorder (QAR) files to airline ground servers.

The EICU will also be flexible enough to accommodate future networking technologies that may become available.

Rockwell Collins - AACO Partner since 2002



Brazil's CVC Operadora expands strategic technology partnership with Sabre Corporation: CVC Operadora and Sabre Corporation announced a renewed technology agreement under which Sabre will provide a portfolio of software solutions for CVC travel agents, enhancing the agency's multichannel service across more than 900 branches and their leading website.

The latest online shopping capabilities, enabled by Sabre Dev Studio API technology, will continue powering CVC's booking platform used by their exclusive multichannel agents network to shop and book for travel packages deals.

At the core of CVC Operadora's ongoing technology upgrade is the Sabre travel marketplace, providing the CVC network with access to over 200,000 travel suppliers including 400 airlines for international flights and 36 car rental brands for their vacations offering.

Transavia joins the Sabre travel marketplace: Transavia has signed a technology agreement with Sabre to make all its fares and inventory available in the Sabre travel marketplace. The agreement also includes Transavia's ancillary services including prepaid bags and allocated seats.

Sabre-connected travel agents can shop, book and manage Transavia fares and ancillary products in Sabre, providing greater choice and value to customers looking for low cost travel options around Europe.

Sabre's TripCase releases its travel app for Apple Watch: Sabre Corporation announced that its travel management app, TripCase, will be available on the Apple Watch, bringing convenience and simplicity for on-the-go travelers.

The newest version of TripCase, which is one of the fastest growing mobile travel apps, allows Apple Watch users to access their most relevant, time-sensitive trip information – including the ability to receive real-time flight alerts at a glance of their wrist.

In addition to real-time flight alerts, travelers can access flight and hotel details from the Apple Watch including flight status and gate number as well as hotel address, phone number and confirmation code. With a quick tap of a button on the Apple Watch, TripCase users can easily save great restaurants, shops or activities they find along their journey. Additionally, travelers can access maps and directions for each activity in a trip as well as view the local time for any destination.

An analysis of the more than 30 million trips TripCase managed in 2014 shows that 70% of trips with air segments experienced a flight change within 72 hours of departure. Of these, 69% were schedule changes or delays, 29% were gate changes and 2% were flight cancellations.

TripCase earns top Mobile Travel App awards: TripCase was recognized as the best mobile solution for travelers who want to stay connected while on the road. The popular travel itinerary app earned high praise during the EyeForTravel Mobile Innovation Conference in San Francisco and the Italian Mission Awards in Milan, Italy for its ability to make the travel experience easier and less stressful.

EyeForTravel named TripCase the Best Mobile Travel App during its 2015 Mobile Innovation Travel Awards ceremony. TripCase earned high marks from EyeForTravel for the extensive capabilities the app offers travelers via a smartphone or smartwatch, noting that travelers want and expect content and services that are relevant to them and where they are in their trip. TripCase makes everything accessible at the traveler's fingertips in a beautifully crafted user design. This marks the second time that TripCase has won an EyeForTravel Mobile Innovation Award.

In addition, TripCase was named a winner at closing ceremonies at the Italian Mission Awards. TripCase Corporate, designed to improve travel programs for corporations while simplifying business travel for employees, was named Best Mobile Solution for Business Travelers for "its complete mobile itinerary management package with seamless capabilities combining detailed information that makes business travel easier for travellers and for travel managers." Organized by Newsteca, the Italian Mission Awards is the most authoritative reference point in Italy for companies who want to optimize the management of business travel.

Sabre - AACO Partner since 2002



WHY WE DO WHAT WE DO

We believe expert support makes a difference. **That is why** our teams blend former industry executives, top-tier consultants and seasoned investment

bankers.

We believe designing projects with change in mind allows our clients to navigate towards improved results faster, and make them more sustainable. **That is why** we prefer to work onsite with our clients and focus on sharing our expertise to build internal competence and embed new ways of doing things.

We believe strong business intelligence capabilities enable feedback loops that allow our clients to continually learn and innovate. **That is why** we always respect and use the data at hand. We have developed a suite of software tools considered the best globally for in-depth analysis and supporting rapid decision making.

We believe in partnering and sharing risk with our clients, combining their unique perspective with our broad experience. **That is why** since 1995 we completed over 1,000 client engagements globally including advising on fleet orders valued at >USD 250B (list price) and serving as restructuring advisor for 10 of the largest 15 airline turnarounds.

And we believe there is still huge untapped potential in this industry. **That is why** we love to work with clients to help them confront big challenges and experience the feeling that comes with big wins.

THAT IS WHY WE DO WHAT WE DO. THAT IS WHY OUR CLIENTS CHOOSE US.

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Seabury - AACO Partner since 2008



Shell Aviation

Shell Aviation voted 'Best Brand' by Aerokurier readers: Shell was voted the 'Best Aviation Fuels and Lubricant Brand' by the readers of aviation magazine, Aerokurier. In their survey, Shell Aviation came out as the top brand in the 'aviation fuels and lubricants' category with

45.7% of the votes. One of Germany's bestselling aviation magazines, Aerokurier, conducts the 'Best Brand Awards' via an online poll and voting by postcards among its readers, 75% of whom are pilots.

"We are very honoured by this recognition. Shell Aviation has offered high quality products and services for generations. We share our customers' passion for flight and continue to build on our strong legacy.

Our number one aim is to continuously enhance our contribution to this industry whether through product innovation or our collaborations for increased safety and efficiency" said Mrs. Anne Anderson, Vice-President Shell Aviation.

"The brand preference for our fuels and AeroShell lubricants results from decades of expertise and innovation. This award shows that our efforts resonate with aviation enthusiasts and we are very proud of this vote of confidence in Shell Aviation" she added.

The awards were presented in eight categories, including best airplane, helicopter and jet brands. The selection criterion is based on the overall perception of the companies and how highly the readers rate each brand. Year 2015's winners received their awards at a ceremony at the AERO Air Show in Friedrichshafen, Germany on 15 April. Mr. AnnsKahlon, EMEA Regional Sales Manager for Lubricants, accepted the award on behalf of Shell Aviation.

Shell Aviation- AACO Partner since 2002



Create success. Together

McCarran International Airport partners with SITA for automated passport control kiosks: International passengers arriving at McCarran International Airport in Las Vegas can enjoy a quick and smooth journey through the customs and immigration process with new automated passport control (APC) kiosks provided by SITA.

APC KioskThe Automated Passport Control self-service kiosks, which went live in mid-February, use a biometric and biographic data capture process first deployed in the United States using SITA technology. This allows passengers to provide their travel document, biometric data and customs declaration prior to speaking to a U.S. Customs and Border Protection (CBP) officer. This increases efficiency and streamlines processes at the ports of entry by removing the administrative responsibility for a CBP officer to scan a traveler's documents.

Miami International Airport to roll out 44 more SITA kiosks: Miami International Airport continues to introduce technology to improve the passenger experience with the announcement that the airport has contracted for an additional 44 self-service passport control kiosks. The automated passport control (APC) kiosks will be supplied by SITA. Miami International will soon be using a total of 80 APC kiosks to help accelerate the customs and immigration process.

U.S. travelers ready for self-service beyond check-in: U.S. air travelers rank time-consuming baggage and security procedures as the top areas for improvement, according to a recent survey conducted by SITA. The 9th annual [SITA/Air Transport World Passenger IT Trends Survey](#) confirms that airports can significantly improve passenger experience and satisfaction by automating these and other steps throughout the air travel process.

SITA - AACO Partner since 2008



100 airlines already signed up for Travelport's Rich Content and Branding merchandising technology: Travelport has announced that 100 airlines had already signed up to its Travelport Rich Content and Branding merchandising solution.

Launched only months ago, the popular merchandising technology, which is integrated into the company's Travel Commerce Platform, including its Travelport Smartpoint agency point of sale, enables airlines to retail their products more effectively to the global travel trade. In essence, it allows airlines to control how their products are visually presented and described to agents, utilizing images and descriptions very similar to what airlines provide on their own web sites, in order to drive sales of core fares, as well as ancillaries, or "optional extras", such as bags, lounge passes or "next fare up."

The list of "live" airlines includes Delta Air Lines, British Airways, Singapore Airlines, EasyJet, Ryanair, Gulf Air and South African Airways.

Travelport announces new agreement with Greek carrier Ellinair: For the first time, Ellinair is now distributing its flights via Travelport's Travel Commerce Platform. Ellinair is also the second Greek airline to commit to the airline merchandising solution, Travelport Rich Content and Branding. Ellinair joins a total of 100 airlines to sign up to Rich Content and Branding.

Travelport Rich Content and Branding enables airlines to market and retail their products more effectively and fully display their products and brand positioning to travel agencies. It includes richer product descriptions and graphics, optional or ancillary products for sale and encourages further upselling. Agents using the award-winning Travelport Smartpoint point of sale solution can access unrivalled airline content as well as comprehensive descriptions within their existing workflow, enabling them to speed up the booking process and increase revenue.

Travelport awarded 'Best GDS' at India Travel Awards: For the second year in a row, Travelport has won the 'Best GDS' award for South India.

Travelport - AACO Partner since 2000



Airlines operate in an environment with many variables. Some variables are controllable such as flight schedules, airfare, and crew and staff size. Other variables are not controllable, such as the weather, fuel prices, and economic instability. With so many variables to manage, airlines must establish highly reliable and intelligent airline systems.

Unisys supports 15 of the today's top 25 global airlines. We have engineered the worldwide systems for over 200 airlines, and each day our systems check-in over 25% of the world's passengers. Furthermore, our cargo solutions are used by carriers that move over 30% of the world's air freight.

We are in the business of helping airlines contain variability, increase differentiation, optimize operational excellence, and improve passenger centricity while combining our industry experience and know-how with practical product solutions to help air cargo organizations achieve high performance.

See more at: <http://www.unisys.com/industries/transportation>

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Unisys - AACO Partner since 2014



Willis is one of the leading global providers of insurance and reinsurance brokerage, risk management, and human capital solutions. Willis operates on every continent with more than 17,000 colleagues working from a global network of 400 offices.

Positioning ourselves in the heart of the specialist insurance capital, the Willis Building is situated directly opposite the Lloyd's Building in the centre of the financial 'Square Mile'.

The combination of global reach and insurance market focus delivers to AACO members three unique advantages:

- Customised solutions, tailored specifically to your business needs and regional circumstances
- A world-class network of resources to strategically transact and sell your risks in the global marketplace
- Your own dedicated team skilled in servicing your programme, in your language, respecting your working culture and time zone

In this way Willis meets AACO members' risk management and insurance transfer needs wherever in the world you fly.

Willis is honoured to represent almost half of AACO's member airlines and was for many years lead broker to the former G.C.C. Airline Insurance Programme . We have long-standing relationships with Arab carriers some of which exceed 25 years and it has been an exciting journey to be playing our part in exceptional growth of airlines and aviation in your region.

Today there are new challenges of market price volatility following well-publicised accidents that have affected both All Risk and War Risk insurers alike. Willis is speaking daily with key insurers to encourage moderation in response and recognition of a market with over-supply of capacity.

Further information can be found at www.willis.com

Willis - AACO Partner since 2014

AACO &

RTC

CALENDARS



AACO CALENDAR

May 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26 16 th Environmental Policy Group Meeting / Rabat	27 Joint Meeting between ACAC Environmental Committee & AACO Environmental Policy Group / Rabat	28	29	30
31 Bilateral Meetings between AACO Members at Routes Middle East & Africa 2015 / Manama						

June 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
	Bilateral Meetings between AACO Members at Routes Middle East & Africa 2015 / Manama					
	AACO/ACAC Coordination Meeting / Cairo					
	AACO AWG Consumer Protection Subgroup Meeting / Cairo					
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

AACO RTC CALENDAR

May 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
	Principles of HR Management / Cairo					
	Aviation Security Management Systems / Tunisia					
24	25	26	27	28	29	30
	Emergency Response & Planning / Cairo					
31						

June 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
	Train the Trainers / Cairo					
	Live Animals Regulations / Amman					
	Cost Reduction Strategies / Abu Dhabi					
	McGill - Social Media Strategies and Community Management / Cairo					
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

For additional information, kindly contact Mr. Mohamed Osman / Senior Manager RTC at rtc@aacortc.com

OUR MEMBER

AIRLINES &

INDUSTRY PARTNERS

AACO MEMBER AIRLINES

AACO member airlines were established in the following sequence:

1. Egypt Air (1932)
2. Iraqi Airways (1945)
3. Middle East Airlines (1945)
4. Saudia (1945)
5. Syrian Arab Airlines (1946)
6. Sudan Airways (1946)
7. Tunis Air (1948)
8. Gulf Air (1950)
9. Air Algerie (1953)
10. Kuwait Airways (1954)
11. Royal Air Maroc (1957)
12. Yemen Airways (1962)
13. Royal Jordanian (1963)
14. Libyan Airlines (1964)
15. Emirates (1985)
16. Nouvelair (1989)
17. Oman Air (1993)
18. Qatar Airways (1995)
19. Palestinian Airways (1995)
20. Tassili Airlines (1997)
21. Jordan Aviation (2000)
22. Afriqiyah Airways (2001)
23. Etihad Airways (2003)
24. Air Arabia (2003)
25. Air Cairo (2003)
26. flynas (2006)
27. Nile Air (2006)
28. Rotana Jet Aviation (2010)
29. flydubai (2008)
30. Air Go Egypt (2010)



AACO INDUSTRY PARTNERS



References:

The news included in this bulletin are collected from various sources as follows:

AACO	ATW Online	Arabian Aerospace
IATA	Innovata	Arab News
ICAO	GreenAir Online	MENAFN
EU institutions	AMEInfo	Arabian Business
Industry press releases	Airports' websites	Gulf News
Khaleej Times	ch-aviation	Others...

Where the news item was not based on various sources, AACO clearly mentions the source.

When the source is AACO, other parties may publish the information provided by AACO, but with reference to the source.

Definitions:

1. Geographical Areas:

Americas: Includes North, Central, and South American countries.

Mid Asia: Includes the following countries: Bangladesh, India, Iran, Afghanistan, Pakistan, Sri Lanka, Nepal, Maldives.

Australasia: Includes the following countries: China, Hong Kong, Malaysia, Taiwan, Myanmar, Cambodia, Vietnam, Philippines, Singapore, Thailand, Japan, Indonesia, Australia.

Europe: Includes the European countries.

Arab World: Includes the Arab countries.

Sub-Saharan Africa: Includes the African countries except Arab countries in North Africa which are: Egypt, Sudan, Libya, Tunisia, Algeria, and Morocco.

2. Abbreviations:

RPK: Revenue Passenger Kilometer

ASK: Available Seat Kilometer.

PLF: Passenger Load Factor.

RTK: Revenue Tonnes Kilometer.

ATK: Available Tonnes Kilometer.

WLF: Weight Load Factor.

3. All statistics in this bulletin represent the absolute number of passengers unless mentioned otherwise.

4. Connotations:

To and From the Arab world: indicates traffic between the Arab world and other world regions.

Within the Arab world: indicates traffic within the Arab world region

To, From, and Within the Arab world: indicates the sum of the above

About AACO: The Arab Air Carriers Organization "AACO", established in 1965 within the framework of the Arab League of States, is the Regional Association of the Arab Airlines who have their homebase in countries members of the Arab League.

AACO's Vision is to stand out globally as THE association that serves with dedication the Arab airlines and be instrumental in dealing with an evolving aviation industry.

AACO's Mission is to serve the Arab airlines, represent their common interests and facilitate, in a manner consistent with all applicable competition and other laws their cooperation so as to improve their operational efficiencies and better serve the travelling public.

AACO's Objectives:

- To support the Arab airlines' quest for highest safety and security standards.
- To support the Arab airlines' quest for developing their environmental policies for processes in harmony with the environment.
- To actively contribute in the development of human resources.
- To interact with the regulatory bodies to support and protect the interests of the Arab airlines.
- To launch joint projects between member airlines with the objective of achieving efficiencies that will lower their costs in a manner consistent with all applicable competition and other laws and that enhances the members' best practices.
- To provide forums for members and for industry partners to enhance the knowledge base.
- To reflect the positive image of The Arab Airlines Globally.

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